

# Banks & Depository Institutions

## Domestic Banks: Schedule I

### B2B Bank

PO Box 279, Stn. Commerce Ct.  
#600, 199 Bay St.  
Toronto, ON M5L 0A2  
Toll-Free Phone: 800-263-8349  
Toll-Free Fax: 866-941-7711  
questions@b2bbank.com  
Other Contact Information: GIC Deposits, Toll-Free Fax:  
1-888-946-3448; Broker Mortgages, Toll-Free Fax:  
1-866-947-7405

#### Social Media:

twitter.com/b2b\_bank  
www.linkedin.com/company/b2b-trust  
b2bbank.com

**Former Name:** Sun Life Trust Company; B2B Trust

**Ownership:** Private. Subsidiary of Laurentian Bank of Canada, Montréal, QC.

**Year Founded:** 1991

**Assets:** 43,000,000,000 Year End: 20161231

**Revenues:** 915,451,000 Year End: 20161231

**Profile:** The bank offers products & services including investment & RSP loans, mortgages, banking services, deposits & investment accounts & services. In 2013, B2B bank acquired AGF Trust Company.

#### Executives:

Craig Backman, President & CEO

#### Affiliated Companies:

B2B Bank Dealer Services

### The Bank of Nova Scotia (BNS)/La Banque de Nouvelle-Écosse

Scotia Plaza  
40 King St. West  
Toronto, ON M5H 1H1  
416-701-7200  
Toll-Free Phone: 800-472-6842  
email@scotiabank.com  
Other Contact Information: 1-800-645-0288 (TTY Phone)  
Social Media:  
www.youtube.com/user/Scotiabank  
www.facebook.com/scotiabank  
twitter.com/scotiabank  
www.linkedin.com/company/3139  
www.scotiabank.com

**Also Known As:** Scotiabank

**Ownership:** Public

**Year Founded:** 1832

**Number of Employees:** 86,932

**Assets:** \$915,000,000,000 Year End: 20171231

**Revenues:** \$27,000,000,000 Year End: 20171231

**Stock Symbol:** BNS

**Profile:** Scotiabank is a full-service financial institution which serves clients in personal, commercial, corporate & investment banking. Scotiabank Group employs over 83,000 people &, with its affiliates, operates in some 50 countries. Products & services offered by the international bank include personal, commercial, corporate & investment banking. Scotiabank trades on both the Toronto & New York Stock Exchanges.

#### Directors:

Thomas C. O'Neill, Chair  
Nora A. Aufreiter  
Guillermo E. Babatz  
Scott Bonham  
Charles Dallara  
Tiff Macklem  
Eduardo Pacheco  
Brian J. Porter  
Una Power  
Aaron Regent  
Indira V. Samarasekera, O.C.  
Susan Segal  
Barbara Thomas  
L. Scott Thomson

#### Executives:

Brian J. Porter, President & CEO

Ignacio "Nacho" Deschamps, Group Head, International Banking & Digital Transformation

Jake Lawrence, Co-Group Head, Global Banking & Markets  
Barbara Mason, Group Head & Chief Human Resources Officer  
Raj Wiswanathan, Executive Vice-President & Chief Financial Officer

James O'Sullivan, Group Head, Canadian Banking  
Ian Arellano, Executive Vice-President & General Counsel  
Tom McGuire, Executive Vice-President & Group Treasurer  
Dan Rees, Group Head, Operations  
Terry Fryett, Executive Vice-President & Chief Credit Officer  
James Neate, Co-Group Head, Global Banking and Markets  
Gillian Riley, Executive Vice-President & President & CEO, Tangerine

Shawn Rose, Executive Vice-President & Chief Digital Officer

Michael Zerbs, Chief Technology Officer

#### Affiliated Companies:

1832 Asset Management L.P.

ADS Canadian Bank

Jarislowsky, Fraser Limited

Montreal Trust Company of Canada

MontroServices Corporation

National Trust Company

RoyNat Capital Inc.

Scotia Capital Inc.

Scotia Life Insurance Company

Scotia Mortgage Corporation/SMC

Scotia Securities Inc.

Scotiabank Global Banking & Markets

Scotiabank Private Equity Investments

Tangerine Bank

The Bank of Nova Scotia Trust Company

#### Branches:

Abbotsford - Gladwin Rd.

#100, 2777 Gladwin Rd.

Abbotsford, BC V2T 4V1

Transit Number: 00240

Abbotsford - McMillan Rd.

#106, 2618 McMillan Rd.

Abbotsford, BC V3G 1C4

Transit Number: 51680

Airdrie - Main St. North

#102, 304 Main St. North

Airdrie, AB T4B 2B4

Transit Number: 11109

Airdrie - Main St. SW

2813 Main St. SW

Airdrie, AB T4B 3G3

Transit Number: 03269

Ajax - Harwood Ave. South

314 Harwood Ave. South

Ajax, ON L1S 2J1

Transit Number: 32102

Ajax - Ravenscroft Rd.

1947 Ravenscroft Rd.

Ajax, ON L1T 0K4

Transit Number: 68346

Ajax - Westney Rd. North

15 Westney Rd. North

Ajax, ON L1T 1P4

Transit Number: 24182

Alexandria

38 Main St. South

Alexandria, ON K0C 1A0

Transit Number: 50112

Alliston

13 Victoria St. West

Alliston, ON L9R 1V6

Transit Number: 04986

Amherst

#140A, Albion St. South

Amherst, NS B4H 4A1

Transit Number: 91413

Amherstburg

99 Richmond St.

Amherstburg, ON N9V 1G3

Transit Number: 18812

Ancaster

851 Golf Links Rd.

Ancaster, ON L9G 3K9

Transit Number: 18762

Angus

#5, 17 King St.

Angus, ON L0M 1B0

Transit Number: 82222

Annapolis Royal

219 St. George St.

Annapolis Royal, NS B0S 1A0

Transit Number: 60103

Antigonish

255 Main St.

Antigonish, NS B2G 2L6

Transit Number: 40113

Arnolds Cove

1 Whiffen Head Rd.

Arnolds Cove, NL A0B 1A0

Transit Number: 31443

Arnprior

169 John St. North

Arnprior, ON K7S 3H2

Transit Number: 30106

Athabasca

4902 - 50th St.

Athabasca, AB T9S 1E3

Transit Number: 60129

Aurora - Bayview Ave.

15420 Bayview Ave.

Aurora, ON L4G 7J1

Transit Number: 14092

Aurora - Yonge St.

14720 Yonge St.

Aurora, ON L4G 7H8

Transit Number: 10132

Avonlea

111 Main St.

Avonlea, SK S0H 0C0

Transit Number: 10108

Aylmer

42 Talbot St. East

Aylmer, ON N5H 1H4

Transit Number: 05066

Azilda

93 Notre Dame St.

Azilda, ON P0M 1B0

Transit Number: 42242

Baie Verte

Hwy. 410

Baie Verte, NL A0K 1B0

Transit Number: 80523

Bancroft

50 Hastings St. North

Bancroft, ON K0L 1C0

Transit Number: 90142

Barrhead

5104 - 50th St.

Barrhead, AB T7N 1A3

Transit Number: 40139

Barrie - Bayfield St.

544 Bayfield St.

Barrie, ON L4M 5A2

Transit Number: 85092

Barrie - Collier St.

44 Collier St.

Barrie, ON L4M 1G6

Transit Number: 60152

Barrie - Mapleview Dr. East

688 Mapleview Dr. East

Barrie, ON L4N 0H6

Transit Number: 45542

Barrie - Mapleview Dr. West

19 Mapleview Dr. West

Barrie, ON L4N 9H5

Transit Number: 58172

Barrie - Minet's Point Rd.

190 Minet's Point Rd.

Barrie, ON L4N 4C3

# Non-Depository Institutions

## Financing & Loan Companies

### 1000 Islands Community Development Corporation

#3, 3 Market St. West  
Brockville, ON K6V 7L2  
613-345-6216  
Fax: 613-345-2391  
Toll-Free Phone: 800-431-6015  
ticdc@ticdc.ca  
www.ticdc.ca

**Ownership:** Government run program

**Year Founded:** 1990

**Number of Employees:** 3

**Profile:** Serving nine municipalities in Leeds County & Eastern Ontario, the corporation offers loan guarantees, equity investments, & community economic development project management.

**Executives:**

Tom Russell, Executive Director; tom.russell@ticdc.ca  
Bob Myers, Officer, Business Loans; bob.myers@ticdc.ca  
Janice Lawrence, Office Administrator; janice.lawrence@ticdc.ca

### 1st Financial Centre

*This listing also appears in other chapters. Please see Entry Name Index.*

269 Queen St.  
Port Perry, ON L9L 1B9  
905-985-1926  
Toll-Free Phone: 877-775-3948  
www.1fc.ca

**Profile:** 1st Financial Centre is an associate office of GICdirect.com Financial Services Ltd. & provides financial, accounting & mortgage services. Mutual funds are provided through Sterling Mutuals Inc.

**Executives:**

Anita Van Zeeland, Contact; anita@1fc.ca

**Branches:**

Markham  
#103, 3000 Steeles Ave. East  
Markham, ON L3R 4T9  
877-775-3948

Mississauga  
#104, 200 Matheson Blvd. West  
Mississauga, ON L5R 3L7  
877-775-3948

### Aberdeen Gould

#2828, 401 Bay St.  
Toronto, ON M5H 2Y4  
416-488-2887  
www.aberdeengould.com

**Ownership:** Private

**Revenues:** \$1-5 million

**Profile:** The organization is a private investment equity partnership.

**Executives:**

Roger Rosmus, President; roger@aberdeengould.com  
Sam Ho, Co-Founder; sam@aberdeengould.com  
Louis Hébert, PhD, Special Advisor; louis@aberdeengould.com

### AC Capital Inc.

*This listing also appears in other chapters. Please see Entry Name Index.*

#2806, 505 - 6 St. SW  
Calgary, AB T2P 1X5  
403-237-8330  
Fax: 403-228-3013  
Social Media:  
www.linkedin.com/company/ac-capital-inc  
www.accapital.ca

**Profile:** AC Capital Inc. helps companies go public, as well as offering the following services: financial planning, corporate restructuring, mergers & acquisitions, raising capital & financing, dealing with investment bankers, & corporate & securities law requirements in Canada & the United States.

**Executives:**

Alan Chan, Owner; achan@accapital.ca

### Accord Financial Corp.

#1803, 77 Bloor St. West  
Toronto, ON M5S 1M2  
416-961-0007  
Fax: 416-961-9443  
Toll-Free Phone: 800-967-0015  
financingcanada@accordfinancial.com  
Other Contact Information: Receivables Management: receivables@accordfinancial.com; Leasing: customerservice@accordfinancial.com; Trade Finance: trade@accordfinancial.com  
www.accordfinancial.com

**Former Name:** Delta Star Resources Inc.

**Ownership:** Public

**Year Founded:** 1978

**Number of Employees:** 115

**Stock Symbol:** ACD /TSX

**Profile:** Accord Financial serves small & medium-sized companies by providing capital to assist these firms in growth. The company is also affiliated with Accord Financial, Inc., #102, 25 Woods Lake Rd., Greenville, SC 29607.

**Directors:**

Ken Hitzig, Chair  
Robert J. Beutel  
Tom Henderson  
Gary J. Prager  
Robert Sandler  
John J. Swidler  
Stephen D. Warden

**Executives:**

Tom Henderson, President & CEO, Accord Financial Corp. & Accord Financial, Inc.; thenderson@accordfinancial.com  
Fred Moss, President, Accord Financial Inc. Canada; fmoss@accordfinancial.com  
Jason Rosenfeld, Executive Vice-President; jrosenfeld@accordfinancial.com  
Cynthia Aboud, Senior Vice-President; caboud@accordfinancial.com  
Rod Matheson, Vice-President; rmatheson@accordfinancial.com

**Offices:**  
Montréal  
#1510, 3500, boul de Maisonneuve ouest  
Montréal, QC H3Z 3C1  
800-231-2977  
Other Contact Information: Receivables Management  
Toll-Free: 1-866-843-1678

### Accurate Leasing Ltd.

#330, 530 Kenaston Blvd.  
Winnipeg, MB R3N 1Z4  
204-772-2213

Fax: 204-783-5920  
Toll-Free Phone: 800-595-1477

Toll-Free Fax: 800-595-3922  
sales@accurateleasing.com;  
administration@accurateleasing.com

www.accurateleasing.com

**Ownership:** Private

**Year Founded:** 1994

**Number of Employees:** 18

**Profile:** Equipment leasing services are offered across Canada.

### Acquire Capital

*This listing also appears in other chapters. Please see Entry Name Index.*

1325 Kenaston Blvd.  
Winnipeg, MB R3P 2P2  
204-989-0532

Fax: 204-992-3546  
info@acquirecapital.ca  
www.acquirecapital.ca

**Year Founded:** 2005

**Profile:** Acquire Capital is an associate office of GICdirect.com Financial Services Ltd. & a franchise of the Mortgage Alliance Network. Mutual funds are provided through FundEX Investments Inc. The company also offers insurance & tax planning services.

**Executives:**

Brad Rice, President

### ADD Capital Corp.

#2, 500 Cochrane Dr.  
Markham, ON L3R 8E2  
905-940-2151  
Fax: 905-940-1434  
www.addcapital.ca

**Number of Employees:** 14

**Profile:** Provides financing for equipment vendors

**Executives:**

Rick Browne, President; 905-940-2151, ext. 224  
Dennis Kirstine, Chief Financial Officer; 905-940-2151, ext. 304  
Bill Patterson, Vice-President; 905-940-2151, ext. 235; bill.p@addcapital.ca  
Shelley Saunders, Vice-President, Operations; 905-940-2151, ext. 229

**Branches:**

Burlington

#102, 5045 South Service Rd.  
Burlington, ON L7L 5Y7  
905-631-8001  
Fax: 905-632-8823  
Dave Ralph, Partner

### Aeonian Capital Corporation

North Tower, Sun Life Plaza  
#2220, 140 - 4th Ave. SW  
Calgary, AB T2P 3N3  
403-270-4661

**Ownership:** Private

**Profile:** Private merchant banking & investment company which works closely with the management of companies in which it maintains core investments.

**Executives:**

C. Alan Smith, President  
Vanessa Smith, Vice-President

### Agricultural Credit Corporation

660 Speedvale Ave. West  
Guelph, ON N1K 1E5  
519-766-0544  
Fax: 519-766-9775

Toll-Free Phone: 888-278-8807

**Former Name:** Agricultural Commodity Corporation

**Ownership:** Non-profit

**Year Founded:** 1992

**Profile:** ACC is comprised of eight grain & oilseed organizations, seven horticultural organizations, & the Ontario Federation of Agriculture. Livestock producers also sit on ACC's Board of Directors.

**Executives:**

Jaye Atkins, CEO

### Agriculture Financial Services Corporation (AFSC)

*This listing also appears in other chapters. Please see Entry Name Index.*

5718 - 56 Ave.

Lacombe, AB T4L 1B1

Toll-Free Phone: 877-899-2372

Toll-Free Fax: 855-700-2372

info@afsc.ca

www.afsc.ca

**Ownership:** Crown corporation

**Year Founded:** 1972

**Assets:** \$1-10 billion

**Revenues:** \$1-10 billion

**Classes of Insurance:** Hail & Crop

**Profile:** The provincial Crown corporation with a private sector board of directors provides farmers, agribusinesses & other small businesses, loans, crop insurance & farm income disaster assistance.

**Directors:**

Jennifer Wood, Chair  
Gerald Bouma  
Gordon Cove  
Peter Galloway  
Jo-Ann Hall  
Harvey Hagman  
Anna Harder  
Kiren Singh

# Investment Management

## Financial Planning & Investment Management Companies

### 18 Asset Management Inc.

*This listing also appears in other chapters. Please see Entry Name Index.*

#218, 284 Dundas St.  
London, ON N6B 1T6  
519-433-0018

Social Media:  
www.linkedin.com/company/18-asset-management  
www.18assetmanagement.com

**Ownership:** Private  
**Year Founded:** 2010

**Profile:** 18 Asset Management Inc. is focused on managing equities for pension plans, foundations & endowments & sub-advisory. Its current products include an all-cap Canadian equity portfolio & a Canadian equity portfolio.

#### Executives:

Jeff Brown, CFA, President/CEO;  
jeff.brown@18assetmanagement.com  
Melanie Blue, CA, CFA, Head, Canadian Equities;  
melanie.blue@18assetmanagement.com  
Sunny Mann, LLB, Legal Counsel & Compliance Officer;  
sunny.mann@18assetmanagement.com

### 1832 Asset Management L.P.

*This listing also appears in other chapters. Please see Entry Name Index.*

Dynamic Funds Tower  
1 Adelaide St., 28th Fl.  
Toronto, ON M5C 2V9  
416-365-6480

Toll-Free Phone: 888-574-7999  
www.1832.ca

**Former Name:** Scotia Asset Management LP; DundeeWealth Investment Counsel; Goodman Private Wealth  
**Ownership:** Wholly owned subsidiary of The Bank of Nova Scotia.

**Profile:** The company builds investment portfolios for individuals & charitable foundations. It is the fund manager for Dynamic Funds & ScotiaFunds.

#### Executives:

Donald B. MacDonald, CFA, FEA, Senior Vice-President & Portfolio Manager; 416-365-5605;  
donald.macdonald@1832.ca  
Peter Rawson, Vice-President & Portfolio Manager;  
416-365-2607; peter.rawson@1832.ca

### 1st Financial Centre

*This listing also appears in other chapters. Please see Entry Name Index.*

269 Queen St.  
Port Perry, ON L9L 1B9  
905-985-1926

Toll-Free Phone: 877-775-3948  
www.1fc.ca

**Profile:** 1st Financial Centre is an associate office of GICdirect.com Financial Services Ltd. & provides financial, accounting & mortgage services. Mutual funds are provided through Sterling Mutuals Inc.

#### Executives:

Anita Van Zeeland, Contact; anita@1fc.ca

#### Branches:

Markham  
#103, 3000 Steeles Ave. East  
Markham, ON L3R 4T9  
877-775-3948

Mississauga  
#104, 200 Matheson Blvd. West  
Mississauga, ON L5R 3L7  
877-775-3948

### A-1 Tax Break Financial Services Ltd.

2951 Cambie St.  
Vancouver, BC V5Z 2V7  
604-872-8825

**Ownership:** Private  
**Year Founded:** 1987

### Abacus Wealth Management Inc.

6328A - 104 St. NW, 2nd Fl.  
Edmonton, AB T6H 2K9  
780-989-2777

Fax: 780-989-2750  
Toll-Free Phone: 844-410-2777  
service@abacuswealthmgmt.com  
www.abacuswealthmgmt.com

**Number of Employees:** 17

#### Partners:

Derek M. Ferro, CFP, CLU, EPC;  
dferro@abacuswealthmgmt.com  
David Schumacher, Financial Advisor;  
dschumacher@abacuswealthmgmt.com

### Abbott Wealth Management Inc.

#207, 1211 Summit Dr.  
Kamloops, BC V2C 5R9  
250-372-3736

Fax: 250-372-7527

Toll-Free Phone: 877-922-2688

info@abbottwealth.com  
www.abbottwealth.com

**Former Name:** Abbott Financial Services Inc.

**Ownership:** Part of IPC Investment Corporation.

**Number of Employees:** 4

#### Executives:

D. Mark Bertoli, CPCA, Investment Advisor;  
mark.bertoli@ipcsecurities.com  
John Van Limbeek, CFP, Investment Advisor;  
j.vanlimbeek@ipcsecurities.com

### AC Bringloe Feeney LLP

*This listing also appears in other chapters. Please see Entry Name Index.*

#100, 168 Dundonald St.  
Fredericton, NB E3B 0Y8  
506-458-8326

www.acgca.ca

**Ownership:** A member firm of The AC Group of Independent Accounting Firms Limited.

**Year Founded:** 1976

**Number of Employees:** 14

**Profile:** Services include accounting, taxation, computer, business valuation, audit, business advisory & strategic planning.

#### Executives:

E. Shawn Bringloe, FCPA, FCA, Partner;  
shawn.bringloe@bringloefeeneey.ca  
John E. Feeney, CPA, CA, Partner;  
john.feeneey@bringloefeeneey.ca  
Jennifer Ward, CPA, CA, Partner;  
jennifer.ward@bringloefeeneey.ca

### AC Capital Inc.

*This listing also appears in other chapters. Please see Entry Name Index.*

#2806, 505 - 6 St. SW  
Calgary, AB T2P 1X5  
403-237-8330

Fax: 403-228-3013

Social Media:

www.linkedin.com/company/ac-capital-inc  
www.accapital.ca

**Profile:** AC Capital Inc. helps companies go public, as well as offering the following services: financial planning, corporate restructuring, mergers & acquisitions, raising capital & financing, dealing with investment bankers, & corporate & securities law requirements in Canada & the United States.

#### Executives:

Alan Chan, Owner; achan@accapital.ca

### AC Hunter Tellier Belgrave Adamson

*This listing also appears in other chapters. Please see Entry Name Index.*

#24, 260 Brownlow Ave.  
Dartmouth, NS B3B 1V9  
902-468-1949

Toll-Free Fax: 866-814-1949

service@achtba.ca

www.acgca.ca

**Former Name:** Hunter Tellier Belgrave Adamson

**Ownership:** A member firm of The AC Group of Independent Accounting Firms Limited.

**Year Founded:** 1991

**Profile:** The full service CA firm offers tax, estate & financial planning services, as well as tax compliance, financial statements & financial projections. It also advises owner-managed businesses on financing, computer systems & related matters.

#### Executives:

Boyd Hunter, CPA, CA, CFP, Co-Founder & Partner;  
boyd@achtba.ca  
Rosemary Belgrave, CPA, CA, Co-Founder & Partner;  
rosemary@achtba.ca  
Tracy Adamson, CPA, CA, CFP, Partner; tracy@achtba.ca  
Peter Edwards, CPA, CA, Partner; peter@achtba.ca  
Marcel Tellier, CPA, CA, Partner; marcel@achtba.ca

### AccèsConseil

2784, ch Sainte-Foy  
Québec, QC G1V 1V8  
418-687-4050

Toll-Free Phone: 877-370-9637

Social Media:

www.facebook.com/accesconseil  
www.linkedin.com/company/accesconseil  
www.accesconseil.com

**Former Name:** Gagnon Rochette & Associés inc.; Mainguy Assurances

**Profile:** Financial planning products & services, such as insurance, investment products, & retirement planning, are offered. AccèsConseil was formed in 2016 as a result of a merger between Gagnon Rochette & Mainguy Assurances.

#### Executives:

Catherine Mainguy, Présidente; cmainguy@accesconseil.com

#### Branches:

Baie-Comeau  
231, boul Lasalle  
Baie-Comeau, QC G4Z 1S7  
418-296-8888

#### Clermont

73, boul Notre-Dame  
Clermont, QC G4A 1C2  
418-439-3985

#### Donnacona

#10, 630, av Jacques-Cartier  
Donnacona, QC G3M 2X1  
418-285-0444

#### Québec - Bourg Royal

2612, av du Bourg Royal  
Québec, QC G1C 5S7  
418-285-0444

#### Saint-Nicolas

2108, rte des Rivières  
Lévis, QC G7A 1B6  
418-831-4207

#### Saint-Siméon

PO Box 173  
505B, rue Saint-Laurent  
Saint-Siméon, QC G0T 1X0  
418-638-2484

#### Sept-Îles

493C, av Brochu  
Sept-Îles, QC G4R 2X1  
418-962-6916

### Accountable Solutions Accounting Professional Corporation

*This listing also appears in other chapters. Please see Entry Name Index.*

#202, 227 Eagle St.  
Newmarket, ON L3Y 1J8  
905-479-2126

Fax: 905-235-4476

Toll-Free Phone: 888-508-9885  
support@accountablesolutions.ca  
www.accountablesolutions.ca

# Insurance Companies

## Federally Incorporated Insurance Companies

### ACTRA Fraternal Benefit Society (AFBS)

1000 Yonge St.  
Toronto, ON M4W 2K2  
416-967-6600  
Fax: 416-967-4744  
Toll-Free Phone: 800-387-8897  
Toll-Free Fax: 888-804-8929  
info@afbs.ca  
Social Media:  
www.facebook.com/enrichingcreativelives  
twitter.com/AFBSCana da  
www.afbs.ca  
**Ownership:** Member-owned  
**Year Founded:** 1975  
**Assets:** \$750,803,000 Year End: 20181231  
**Revenues:** \$24,846,000 Year End: 20181231  
**Classes of Insurance:** Personal Accident & Sickness, Life  
**Profile:** The not-for-profit insurance company offers services to its members who are mainly from ACTRA & The Writers Guild of Canada.  
**Directors:**  
Ferne Downey, Chair  
Norm Bolen, Vice Chair  
David Atkins  
Marie-P. Charette-Poulin  
Corrie Coe  
Guy Gauthier  
Martha Irving  
Peggy Mahon  
William Samples  
David Sparrow  
Sugith Varughese  
Mishu Vellani  
Jani Yates  
**Executives:**  
Robert Underwood, President/CEO  
Ron Zammit, CFO  
**Branches:**  
Vancouver  
#300, 380 - 2nd Ave. West  
Vancouver, BC V5Y 1C8  
604-801-6550  
Fax: 604-801-6580  
866-801-6550  
afbswest@afbs.ca

### Affiliated FM Insurance Company

#200, 100 New Park Place  
Vaughan, ON L4K 0H9  
905-763-5555  
Fax: 905-763-5556  
Social Media:  
twitter.com/AFMInsurance  
www.linkedin.com/company/afm-insurance  
www.affiliatedfm.ca  
**Ownership:** Factory Mutual Insurance Company, USA  
**Year Founded:** 1949  
**Classes of Insurance:** Liability, Boiler & Machinery, Fidelity, Property, Fire, Surety  
**Profile:** The company specializes in commercial property insurance, including crime & fidelity. Offices in the U.S. & Canada, Europe & Australia.  
**Executives:**  
Gervais Landry, Regional Senior Vice-President, Canada  
**Branches:**  
Montréal  
600, rue de la Gauchetière ouest, 14e étage  
Montréal, QC H3B 4L8  
514-876-7400  
Fax: 514-876-7496

### AIG Insurance Company of Canada

#2200, 120 Bremner Blvd.  
Toronto, ON M5J 0A8  
416-596-3000  
Toll-Free Phone: 800-387-4481

askaigcanada@aig.com  
Other Contact Information: Claims E-mail: can.claims@aig.com  
www.aig.ca  
**Also Known As:** AIG Canada  
**Ownership:** Subsidiary of American International Group, Inc., New York, NY, USA.  
**Assets:** \$1-10 billion  
**Classes of Insurance:** Personal Accident & Sickness, Aircraft, Auto, Liability, Boiler & Machinery, Credit, Marine, Fidelity, Property, Surety, Hail & Crop  
**Profile:** Provides insurance to individuals & businesses in Canada. Its five primary areas of focus are casualty/liability, financial lines, property, specialty lines & consumer lines.  
**Executives:**  
Lynn E. Oldfield, President & CEO  
Marc Lipman, Chief Operating Officer  
**Branches:**  
Montréal  
#920, 2000, av McGill College  
Montréal, QC H3A 3H3  
514-842-0603  
800-361-7211  
Other Contact Information: Claims, Courriel:  
newclaimsmontréal@aig.com  
Vancouver  
#2073, 595 Burrard St.  
Vancouver, BC V7X 1G4  
604-684-1514  
800-663-0231

### Allianz Global Risks US Insurance Company

#1600, 130 Adelaide St. West  
Toronto, ON M5H 3P5  
416-915-4247  
Fax: 416-961-5442  
AGCSCommunication@agcs.allianz.com  
www.agcs.allianz.com/global-offices/canada  
**Also Known As:** AGCS Canada; Allianz Global Corporate & Specialty  
**Ownership:** Part of the Allianz Group  
**Classes of Insurance:** Personal Accident & Sickness, Aircraft, Auto, Liability, Boiler & Machinery, Marine, Property, Surety, Hail & Crop  
**Profile:** Industrial insurer for corporate & specialty risks  
**Executives:**  
Ulrich Kadow, Chief Agent, Canada; 416-849-4171;  
ulrich.kadow@agcs.allianz.com  
Bob Fellows, Head, Market Management Canada;  
416-849-4186; robert.fellows@agcs.allianz.com  
Omar Malik, Head, Strategy & Governance Canada;  
416-849-4180; omar.malik@agr.allianz.ca  
James Marchese, Head, Human Resources Canada;  
416-904-2189; james.marchese@agcs.allianz.com  
**Branches:**  
Montréal  
#2810, 1155, boul Rene-Levesque ouest  
Montréal, QC H3B 2L2  
newbusinesssubmissionquebec@agcs.allianz.com  
Vancouver  
#1500, 885 West Georgia St.  
Vancouver, BC V6C 3E8  
604-601-2000  
**Allianz Life Insurance Company of North America**  
#700, 2005 Sheppard Ave. East  
Toronto, ON M2J 5B4  
416-502-2500  
Fax: 416-502-2555  
Social Media:  
www.linkedin.com/company/allianz-life  
www.allianzlife.com  
**Ownership:** Part of the Allianz Group  
**Classes of Insurance:** Personal Accident & Sickness, Life  
**Allstate Insurance Company of Canada/Allstate du Canada, Compagnie d'assurance**  
#100, 27 Allstate Pkwy.  
Markham, ON L3R 5P8

905-477-6900  
Toll-Free Phone: 800-255-7828  
Other Contact Information: Claims Toll-Free Numbers:  
800-387-0462 (ON & USA); 800-661-1577 (BC, AB, SK, MB);  
800-561-7222 (NS, NB, PE, NL); 800-463-2813 (QC)  
Social Media:  
www.facebook.com/AllstateCanada  
twitter.com/allstate  
www.allstate.ca  
**Ownership:** Private. Subsidiary of Allstate Corporation, Northbrook, IL.  
**Year Founded:** 1953  
**Number of Employees:** 1,700  
**Classes of Insurance:** Personal Accident & Sickness, Legal Expense, Auto, Liability, Boiler & Machinery, Fidelity, Property, Surety  
**Profile:** The company offers a comprehensive range of insurance products & services, including automobile, home/condo/tenants' insurance, & life insurance. Agents across Canada.  
**Executives:**  
Thomas J. Wilson, President & CEO & Chair, Allstate Corporation  
**Affiliated Companies:**  
Pafco Insurance Company  
Pembridge Insurance Company  
**Branches:**  
Ajax  
#18D, 15 Westney Rd. North  
Ajax, ON L1T 1P5  
905-427-2827  
Fax: 905-427-1382  
866-749-2235  
ajaxagency@allstate.ca  
Barrie  
#2, 421 Bryne Dr.  
Barrie, ON L4N 6C8  
705-739-7555  
Fax: 705-797-1603  
888-739-7555  
barrieagency@allstate.ca  
Belleville  
#B3, 110 North Front St.  
Belleville, ON K8P 5J8  
613-962-6444  
Fax: 613-967-0528  
866-586-2331  
bellevilleagency@allstate.ca  
Boisbriand  
Faubourg Boisbriand Iga  
2675, rue D' Annemasse  
Boisbriand, QC J7H 0A5  
450-437-5225  
Fax: 450-437-8563  
866-757-9611  
agencefaubourgboisbriand@allstate.ca  
Boucherville  
#27D, 1001, boul De Montarville  
Boucherville, QC J4B 6P5  
450-641-4195  
Fax: 450-641-9381  
866-556-7314  
agenceboucherville@allstate.ca  
Brampton  
Trinity Common  
#130, 150 Great Lakes Dr.  
Brampton, ON L6R 2K7  
905-796-6677  
Fax: 905-790-9491  
866-809-2518  
brampton@allstate.ca  
Brantford  
#A-1005, 300 King George Rd.  
Brantford, ON N3R 5L8  
519-752-3228  
Fax: 519-752-3025  
866-275-0939  
brantfordcommonsagency@allstate.ca



# Accounting & Law

## Major Accounting Firms

### Baker Tilly Canada Cooperative

#4, 180 Northfield Dr. West  
Waterloo, ON N2L 0C7  
519-725-2539  
info@bakertilly.ca  
Social Media:  
www.facebook.com/BakerTillyCanada  
twitter.com/bakertillycan  
www.linkedin.com/company/baker-tilly-canada  
www.bakertilly.ca

**Former Name:** Collins Barrow National Cooperative Incorporated

**Ownership:** An independent member of Baker Tilly International, UK

#### Executives:

Ted Verkade, Chief Executive Officer, Baker Tilly International  
Joe Schmidinger, Chief Operating Officer, Baker Tilly Canada

#### Affiliated Companies:

Baker Tilly CK, LLP  
Baker Tilly Durham LLP  
Baker Tilly GWD  
Baker Tilly Gatineau Inc.  
Baker Tilly HKC Kapuskasing  
Baker Tilly HMA LLP  
Baker Tilly KDN LLP  
Baker Tilly Montréal S.E.N.C.R.L/LLP  
Baker Tilly Nova Scotia Inc.  
Baker Tilly Ottawa LLP  
Baker Tilly REO LLP  
Baker Tilly Revelstoke  
Baker Tilly Rockies LLP  
Baker Tilly SGB LLP  
Baker Tilly SK LLP  
Baker Tilly SNT LLP  
Baker Tilly Samia LLP  
Baker Tilly Trillium LLP  
Baker Tilly Vaughan LLP  
Baker Tilly Victoria Ltd.  
Baker Tilly WM LLP  
Baker Tilly Windsor LLP

#### Offices:

Halifax  
#201, 130 Eileen Stubbs Avenue  
Dartmouth, NS B3B 2C4  
902-404-4000  
info@bakertilly.ca

Toronto  
#301, 1595 - 16th Ave.  
Dartmouth, NS L4B 3N9  
info@bakertilly.ca

### BDO Canada LLP

*This listing also appears in other chapters. Please see Entry Name Index.*

#500, 20 Wellington St. East  
Toronto, ON M5E 1C5  
416-865-0111  
Fax: 416-367-3912  
national@bdo.ca

Social Media:  
www.youtube.com/user/BDOCanada  
www.facebook.com/BDOCanada  
twitter.com/BDO\_Canada  
www.linkedin.com/company/bdo-canada  
www.bdo.ca

**Former Name:** BDO Dunwoody LLP

**Ownership:** Private. Member of BDO International Limited, UK.

**Year Founded:** 1921

**Number of Employees:** 3,500+

**Revenues:** \$642,200,000 Year End: 20181231

**Profile:** One of Canada's largest accounting firms, concentrating on the special needs of independent business & community-based organizations. The firm provides a full range of comprehensive business advisory services.

#### Executives:

Pat Kramer, Chief Executive Officer; 416-369-3100;  
pkramer@bdo.ca  
Dave Simkins, Chief Operating Officer; 416-369-4356;  
dsimkins@bdo.ca

#### Affiliated Companies:

BDO Canada Limited

#### Offices:

Alexandria  
55 Anik St.  
Alexandria, ON K0C 1A0  
613-525-1585  
Fax: 613-525-1436  
alexandria@bdo.ca

#### Alliston

#13-14, 169 Dufferin St. South  
Alliston, ON L9R 1E6  
705-435-5585  
Fax: 705-435-5587  
alliston@bdo.ca

#### Altona

#1, 45 - 4th Ave. NE  
Altona, MB R0G 0B1  
204-324-8653  
Fax: 204-324-1629  
pembinavalley@bdo.ca

#### Athabasca

4917 - 49 St.  
Athabasca, AB T9S 1C5  
780-675-2397  
Fax: 780-461-8800  
athabasca@bdo.ca

#### Barrie

#201, 15 Sperling Dr.  
Barrie, ON L4M 6K9  
705-797-3999  
barriesred@bdo.ca

#### Barrie - Lakeshore Dr.

#300, 300 Lakeshore Dr.  
Barrie, ON L4N 0B4  
705-726-6331  
Fax: 705-722-6588  
barrie@bdo.ca

#### Barrie - Sperling Dr.

#201, 15 Sperling Dr.  
Barrie, ON L4M 6K9  
705-797-3999  
barriesred@bdo.ca

#### Bedford

#101, 1496 Bedford Hwy.  
Bedford, NS B4A 1E5  
902-444-5540  
Fax: 902-444-5539  
bedford@bdo.ca

#### Boissevain

PO Box 60  
316 South Railway St.  
Boissevain, MB R0K 0E0  
204-534-6040  
Fax: 204-534-6042  
boissevain@bdo.ca

#### Bracebridge

#1, 239 Manitoba St.  
Bracebridge, ON P1L 1S2  
705-645-5215  
Fax: 705-645-8125  
bracebridge@bdo.ca

#### Brandon

148 - 10th St.  
Brandon, MB R7A 4E6  
204-727-0671  
Fax: 204-726-4580  
brandon@bdo.ca

#### Brantford

#1, 505 Park Rd. North  
Brantford, ON N3R 7K8  
519-759-8320  
Fax: 519-759-8421  
brantford@bdo.ca

#### Bridgewater

#102, 215 Dominion St.  
Bridgewater, NS B4V 2K7  
902-543-7373  
Fax: 902-543-9941  
bridgewater@bdo.ca

#### Burlington

#400, 3115 Harvester Rd.  
Burlington, ON L7N 3N8  
905-639-9500  
Fax: 905-633-4939  
burlington@bdo.ca

#### Calgary

#620, 903 - 8 Ave. SW  
Calgary, AB T2P 0P7  
403-266-5608  
Fax: 403-233-7833  
calgary@bdo.ca

#### Cambridge

#107, 231 Shearson Cres.  
Cambridge, ON N1T 1J5  
519-622-7676  
Fax: 519-622-7870  
cambridge@bdo.ca

#### Cardston

259 Main St.  
Cardston, AB T0K 0K0  
403-653-4137  
cardston@bdo.ca

#### Charlottetown

PO Box 2158  
#200, 155 Belvedere Ave.  
Charlottetown, PE C1A 8B9  
902-892-5365  
Fax: 902-892-0383

#### Chatham

PO Box 1195  
155 Thames St.  
Chatham, ON N7M 5L8  
519-352-4130  
Fax: 519-352-2744  
chatham@bdo.ca

#### Cobourg

PO Box 627  
204 Division St.  
Cobourg, ON K9A 3P7  
905-372-6863  
Fax: 905-372-6650  
cobourg@bdo.ca

#### Collingwood

#100, 40 Huron St.  
Collingwood, ON L9Y 4R3  
705-445-4421  
Fax: 705-445-6691  
collingwood@bdo.ca

#### Corner Brook

#300, 50 Main St.  
Corner Brook, NL A2H 1C4  
709-634-1590  
Fax: 709-634-1599  
cornerbrook@bdo.ca

#### Cornwall

PO Box 644  
113 Second St. East  
Cornwall, ON K6H 1Y5  
613-932-8691  
Fax: 613-932-7591  
cornwall@bdo.ca

#### Cranbrook

#200, 35 - 10 Ave. South  
Cranbrook, BC V1C 2M9  
250-426-4285  
Fax: 250-426-8886  
cranbrook@bdo.ca

#### Dryden

PO Box 3010  
37 King St.  
Dryden, ON P8N 1B4

# Major Canadian Companies

## Agriculture

### AG Growth International (AGI)

198 Commerce Dr.  
Winnipeg, MB R3P 0Z6  
204-489-1855  
Fax: 204-488-6929  
sales@aggrowth.com  
www.aggrowth.com  
Social Media: www.facebook.com/aggrowthintl  
twitter.com/aggrowthintl  
www.linkedin.com/company/ag-growth-international-agi-  
**Company Type:** Public  
**Ticker Symbol:** AFN / TSX  
**Staff Size:** 2,500

**Profile:** AG Growth International Inc. was created in 1996. The company is involved in the manufacturing of grain handling, conditioning & storage equipment. Products include belt conveyors, augers, grain storage bins & grain aeration equipment.

Tim Close, President & CEO

### AGT Food & Ingredients

6200 East Primrose Green Dr.  
Regina, SK S4V 3L7  
306-525-4490  
Fax: 306-525-4463  
www.agtfoods.com  
Social Media: www.facebook.com/agtfoodsretail  
twitter.com/agtfoodsretail  
**Company Type:** Public  
**Ticker Symbol:** AGT / TSX  
**Staff Size:** 1,900

**Profile:** AGT Food & Ingredients was created in 2007, when Agtech Income Fund, the predecessor to Alliance Grain Traders, acquired Saskcan Pulse Trading. The re-branded fund, Alliance Grain Traders Income Fund, converted to a dividend paying corporation in 2009. AGT Food & Ingredients is engaged in the purchase of lentils, peas, beans & chickpeas from farmers & their exportation to more than 100 countries.

Murad Al-Katib, President & CEO  
Gaetan Bourassa, Chief Operating Officer  
Lori Ireland, Chief Financial Officer

### Buhler Industries Inc.

1260 Clarence Ave.  
Winnipeg, MB R3T 1T2  
204-661-8711  
Fax: 204-654-2503  
info@buhler.com  
www.buhlerindustries.com  
Social Media: www.facebook.com/buhlergroup  
twitter.com/buhler\_group  
www.linkedin.com/company/buhler  
**Company Type:** Public  
**Ticker Symbol:** BUI / TSX  
**Staff Size:** 1,100

**Profile:** Buhler Industries Inc. was established in 1932. The company manufactures & distributes agricultural equipment, such as tractors, augers, front-end loaders & compact implements. Brand names include Versatile, Allied & Farm King.

Dmitry Lyubimov, President  
Willy Janzen, Chief Financial Officer  
204-654-5718, wjanzen@buhler.com

### Canopy Growth

1 Hershey Dr.  
Smiths Falls, ON K7A 0A8  
855-558-9333  
invest@canopygrowth.com  
www.canopygrowth.com  
Social Media: www.facebook.com/canopygrowth  
twitter.com/canopygrowth  
www.linkedin.com/company/canopy-growth-corporation  
**Company Type:** Public  
**Ticker Symbol:** WEED / TSX  
**Profile:** Canopy Growth is a marijuana production company.

Mark Zekulin, Chief Executive Officer  
Mike Lee, Acting Chief Financial Officer

### Ceres Global Ag Corp.

1660 South Hwy. 100  
St. Louis Park, MN 55416 USA  
info@ceresglobalag.com  
ceresglobalagcorp.com  
**Company Type:** Public  
**Ticker Symbol:** CRP / TSX  
**Staff Size:** 100  
**Profile:** Ceres Global Ag Corp. provide investors with direct & indirect exposure to global agricultural assets.

Robert Day, President & Chief Executive Officer  
Kyle Egbert, Chief Financial Officer

### Feronia Inc.

#1800, 181 Bay St.  
Toronto, ON M5J 2T9  
info@feronia.com  
www.feronia.com  
Other Communications: Investor Relations, E-mail:  
investor.relations@feronia.com  
Social Media: twitter.com/feroniainc  
www.linkedin.com/company/feronia-inc  
**Company Type:** Public  
**Ticker Symbol:** FRN / TSX  
**Staff Size:** 3,800  
**Profile:** Feronia has been in operation since 1911 & is one of the largest palm oil producers in Africa. Its operations span 107,892 hectares in the Democratic Republic of the Congo.

Frank Braeken, Executive Chairman  
Yanick Vermet, Chief Operating Officer  
Gilles Marit, Chief Financial Officer

### Input Capital

#300, 1914 Hamilton St.  
Regina, SK S4P 3N6  
306-347-3006  
Fax: 306-352-4110  
844-715-7355  
investor@inputcapital.com  
inputcapital.com  
Social Media: www.facebook.com/inputcapital  
twitter.com/inputcapital  
**Company Type:** Private  
**Ticker Symbol:** INP / TSX  
**Profile:** Input Capital purchases canola from farmers through multi-year contracts.

Doug Emsley, President & CEO  
Brad Farquhar, Executive Vice-President & Chief Financial Officer  
Gord Nystuen, Vice-President, Market Development

### Itafos

#145, 109 North Post Oak Lane  
Houston, TX 77024 USA  
713-239-2700  
www.itafos.com  
**Company Type:** Public  
**Ticker Symbol:** IFOS / TSX.V  
**Profile:** Itafos produces phosphate fertilizers for global markets.  
Mhamed Ibnabdeljalil, Interim Chief Executive Officer  
George Burdette, Chief Financial Officer

### Nutrien Ltd.

#500, 122 - 1st Ave. South  
Saskatoon, SK S7K 7G3  
306-933-8500  
800-667-0403  
www.nutrien.com  
Social Media: www.facebook.com/423356661381925  
twitter.com/NutrienLTD  
www.linkedin.com/company/nutrien  
**Company Type:** Public  
**Ticker Symbol:** NTR / TSX, NYSE  
**Staff Size:** 20,000  
**Profile:** PotashCorp officially merged with Agrium Inc. in

January 2018 to create Nutrien. The company produces & distributes over 25 million tonnes of potash, nitrogen & phosphate products for agricultural, industrial & feed customers around the world. It also runs an agriculture retail network that services over 500,000 growers.

Charles Magro, President & CEO  
Pedro Farah, Executive Vice-President and Chief Financial Officer

### Village Farms International Inc. Also Known As: Village Farms

Corporate Canada  
4700 - 80th St.  
Delta, BC V4K 3N3  
604-940-6012  
Fax: 604-940-6312  
www.villagefarms.com  
Social Media: www.facebook.com/villagefarms  
twitter.com/villagefarms  
www.linkedin.com/company/village-farms-international-inc-  
**Company Type:** Public  
**Ticker Symbol:** VFF / TSX  
**Staff Size:** 1,200

**Profile:** Village Farms produces, markets & distributes greenhouse-grown bell peppers, tomatoes & cucumbers. Greenhouse facilities are situated in British Columbia & Texas. Products are distributed mainly to retail grocers & fresh food distributors in Canada & the United States.

Michael A. DeGiglio, President & CEO  
Stephen C. Ruffini, Executive Vice-President & Chief Financial Officer

## Business & Computer Services

### Absolute Software Corporation

PO Box 49211, #1400, 1055 Dunsmuir St.  
Vancouver, BC V7X 1K8  
604-730-9851  
Fax: 604-730-2621  
800-220-0733  
www.absolute.com  
Other Communications: USA Headquarters, Austin, Texas,  
Phone: 512-600-7455  
Social Media: twitter.com/absolutecorp  
www.linkedin.com/company/absolute-software  
**Company Type:** Public  
**Ticker Symbol:** ABT / TSX  
**Staff Size:** 445  
**Profile:** Absolute Software Corporation provides endpoint security & management for computers & ultra-portable devices.  
Edward J. Ryan, Chief Executive Officer  
Allan Brett, Chief Financial Officer

### AgJunction Inc.

Canadian Sales Office  
326 Saulteaux Cres.  
Winnipeg, MB R3J 3T2  
204-888-4472  
866-888-4472  
outbacksales@outbackguidance.com  
www.corp.agjunction.com  
Other Communications: Alt. E-mail:  
corporatecommunications@agjunction.com  
**Company Type:** Public  
**Ticker Symbol:** AJX / TSX  
**Staff Size:** 140  
**Profile:** AgJunction develops hardware & software used for agriculture machinery. Its brands include Outback Guidance & Satloc. In 2015 the company merged with Novariant.

David Vaughn, President & CEO  
Mike Manning, Senior Vice-President & Chief Financial Officer

### BSM Technologies Inc.

#100, 75 International Blvd.  
Toronto, ON M9W 6L9  
416-675-1201  
Fax: 416-679-8992

# Associations

## ADR Institute of Canada (ADRIC) / Institut d'arbitrage et de médiation du Canada

#405, 234 Eglinton Ave. East, Toronto ON M4P 1K5

Tel: 416-487-4733; Fax: 416-487-4429

Toll-Free: 877-475-4353

admin@adrcanada.ca

www.adrcanada.ca

www.linkedin.com/groups?gid=3303518

www.facebook.com/ADRInstituteOfCanadaADRIC.IAMC

twitter.com/adrcanada

**Previous Name:** Arbitration & Mediation Institute of Canada Inc.; Canadian Foundation for Dispute Resolution

**Overview:** A medium-sized national charitable organization founded in 1974

**Mission:** To promote the use of arbitration & mediation (ADR - alternative dispute resolution) to settle disputes; to provide information & education on ADR to practitioners, parties, the public, & the business, professional & government communities; to assist those wishing to use ADR through the provision of Arbitration & Mediation Rules, administrative services, & information about the process & member arbitrators & mediators

**Affiliation(s):** British Columbia Arbitration & Mediation Institute; ADR Institute of Alberta; ADR Institute of Saskatchewan Inc.; ADR Institute of Ontario, Inc.; Institut de médiation d'arbitrage du Québec; ADR Atlantic Institute

**Finances:** *Funding Sources:* Membership fees

**Staff Member(s):** 5

**Membership:** 2,000 individuals; *Fees:* Schedule available;

*Member Profile:* ADR professionals & corporate users

**Activities:** ADR Connect; chartered mediators (C.Med.) & chartered arbitrators (C.Arb.) designations

**Chief Officer(s):**

Janet McKay, Executive Director

**Awards:**

• Lionel J. McGowan Award of Excellence

### ADR Atlantic Institute

PO Box 123, Halifax NS B3J 2M4

Tel: 709-437-2359

admin@adratlantic.ca

www.adratlantic.ca

**Chief Officer(s):**

Andrew Butt, President

### ADR Institute of Alberta (ADRIA)

Tower 1, #225, 3697 Mill Woods Rd. NW, Edmonton AB T6K 3L5

Tel: 780-433-4881; Fax: 780-433-9024

Toll-Free: 800-232-7214

info@adrAlberta.com

www.adrAlberta.com

www.linkedin.com/company/adr-institute-of-alberta

www.facebook.com/ADRAlbertha

twitter.com/ADRAlbertha

**Chief Officer(s):**

Paul Conway, Executive Director

paul@adrAlberta.com

### ADR Institute of Ontario, Inc.

#405, 234 Eglinton Ave. East, Toronto ON M4P 1K5

Tel: 416-487-4447; Fax: 416-487-4429

admin@adrOntario.ca

www.adrOntario.ca

www.linkedin.com/groups?gid=2754057

www.facebook.com/ADRInstituteOfOntario

**Chief Officer(s):**

Susette Clunis, Executive Director

### ADR Institute of Saskatchewan Inc.

PO Box 22015, RPO Wildwood, Saskatoon SK S7H GP1

Fax: 855-487-4429

Toll-Free: 866-596-7275

info@adrsaskatchewan.ca

www.adrsaskatchewan.ca

**Chief Officer(s):**

Scott Siemens, President, 306-780-6755

scott.siemens@cra-arc.gc.ca

### British Columbia Arbitration & Mediation Institute

#510, 700 West Pender St., Vancouver BC V6C 1G8

Tel: 604-736-6614; Fax: 604-736-6614

Toll-Free: 877-332-2264

info@bcami.com

www.bcami.com

**Chief Officer(s):**

Michael Welsh, President

mwelsh@mwelshlaw.com

## Advanced Card Technology Association of Canada / Association canadienne de la technologie des cartes à mémoire

85 Mullen Dr., Ajax ON L1T 2B3

Tel: 905-426-6360; Fax: 905-619-3275

info@actoda.com

www.actoda.com

**Also Known As:** ACT Canada

**Overview:** A small national organization founded in 1989

**Mission:** To promote the understanding & use of all advanced card technologies across a wide range of applications; to connect users & suppliers; to work with governments, financial institutions & users to advance standards, develop card related policies & prepare the marketplace for a broad based acceptance of advanced cards

**Affiliation(s):** AFPC; European Experts in Electronic Transactions; Eurosmart; GlobalPlatform; International Card Manufacturers Association; Information Security Media Group; National Association of Campus Card Users; Smart Card Alliance; Smart Card Forum of India

**Finances:** *Annual Operating Budget:* \$100,000-\$250,000;

*Funding Sources:* Membership dues; seminars; consulting

**Staff Member(s):** 4; 15 volunteer(s)

**Membership:** 80+; *Fees:* Based on membership level; *Member*

*Profile:* Users, suppliers & parties interested in smart, optical & other advanced card technologies; *Committees:* Membership; Education; Conference; Communication; Marketing

**Activities:** Teaching; advocacy; consulting; market research;

setting international standards; *Speaker Service:* Yes; *Rents*

*Mailing List:* Yes *Library:* by appointment

**Chief Officer(s):**

Catherine Johnston, President & CEO

Michelle Weir, Contact, 905-426-6360 Ext. 125

michelle@actoda.com

**Publications:**

• ACTion Newsletter [a publication of the Advanced Card Technology Association of Canada]

*Type:* Newsletter; *Frequency:* Monthly

## Advocis

#209, 390 Queens Quay West, Toronto ON M5V 3A2

Tel: 416-444-5251; Fax: 416-444-8031

Toll-Free: 800-563-5822

info@advocis.ca

www.advocis.ca

www.linkedin.com/company/advocis

www.facebook.com/advocis

twitter.com/Advocis

www.youtube.com/user/AdvocisTFAAC

**Also Known As:** The Financial Advisors Association of Canada

**Previous Name:** Life Underwriters Association of Canada

**Merged from:** Canadian Association of Insurance &

**Financial Advisors; Canadian Association of Financial**

**Planners**

**Overview:** A medium-sized national organization founded in 1906

**Mission:** To represent Advice & Advocacy; To carry on the tradition of effectively representing members' interests with all levels of government, regulators, & industry, always with the intention of putting the interests of consumers first

**Member of:** Financial Planners Standards Council

**Affiliation(s):** Advocis Protective Association; The Institute for Advanced Financial Education; GAMA International Canada; Conference for Advanced Life Underwriting

**Membership:** 13,000 in 40 chapters; *Committees:* Best Practices; Government Relations; Legal, Regulatory & Policy; Schools

**Activities:** Advocacy; professional development courses

towards the CFP & CLU designations; *Library:* Not open to public

**Chief Officer(s):**

Greg Pollock, President & CEO

president@advocis.ca

## AFOA Canada

#301, 1066 Somerset St. West, Ottawa ON K1Y 4T3

Tel: 613-722-5543; Fax: 613-722-3467

Toll-Free: 866-722-2362

info@afoa.ca

www.afoa.ca

www.linkedin.com/company/afoa-canada

www.facebook.com/aboriginalfinancialofficersassociation

twitter.com/afoa\_canada

**Previous Name:** Aboriginal Financial Officers Association

**Overview:** A medium-sized national organization founded in 1999

**Mission:** To provide leadership in Aboriginal financial management by developing & promoting quality standards, practices, research, certification, & professional development to members & Aboriginal organizations.

**Finances:** *Annual Operating Budget:* \$500,000-\$1.5 Million

**Staff Member(s):** 8

**Membership:** 500-999; *Fees:* Schedule available

**Activities:** *Awareness Events:* Annual National Conference

**Chief Officer(s):**

Terry Goodtrack, President & CEO

tgoodtrack@afoa.ca

Simon Brascoupe, Vice-President, Education & Training

sbrascoupe@afoa.ca

**Awards:**

• AFOA-Xerox Excellence in Leadership Awards

• AFOA-PotashCorp Aboriginal Youth Financial Management Awards

• Norman Taylor Memorial Scholarships & Bursaries

**Meetings/Conferences:**

• AFOA Canada 2020 National Conference, October, 2020,

Halifax Convention Centre, Halifax, NS

*Scope:* National

**Publications:**

• JAM: The Journal of Aboriginal Management [a publication of

AFOA Canada]

*Type:* Journal; *Frequency:* Semiannually; *Accepts Advertising*

## AFOA Alberta

PO Box 1010, Siksika AB T0J 3W0

Tel: 403-734-5446; Fax: 403-734-5342

administration@afoaab.ca

www.afoaab.com

**Chief Officer(s):**

Robert Andrews, Executive Director

robert.andrews@afoaab.com

## AFOA Atlantic

R15, 150 Cliffe Street, Fredericton NB E3A 0A1

**Chief Officer(s):**

Debbie Christmas, Chair

## AFOA British Columbia

#1010, 100 Park Royal, West Vancouver BC V7T 1A2

Tel: 604-925-6370; Fax: 604-925-6390

exec@afoabc.org

www.afoabc.org

www.facebook.com/afoabc

twitter.com/afoabc

**Chief Officer(s):**

Michael Mearns, General Manager

mmearns@afoabc.org

## AFOA Manitoba

PO Box 137, Scantbury MB R0E 1W0

info@afoamb.ca

www.afoamb.ca

**Chief Officer(s):**

Allan Munroe, President, 204-623-3423, Fax: 204-623-2882

amunroe@swampycree.com

## AFOA Northwest Territories

PO Box 1698, Inuvik NT X0E 0T0

Tel: 867-777-2004

okpiik@northwestel.net

**Chief Officer(s):**

# Financial Technology & Services

## Accenture

#600, 45 O'Connor St.  
Ottawa, ON K1P 1A4  
613-750-5100  
Fax: 613-750-5000  
Social Media:  
www.facebook.com/accenture  
twitter.com/accenturecanada  
www.linkedin.com/company/accenture  
www.accenture.com/ca-en

**Ownership:** Public

**Year Founded:** 1989

**Number of Employees:** 425,000+

**Revenues:** \$10-100 billion Year End: 20170831

**Stock Symbol:** ACN (NYSE)

**Profile:** Accenture is a global professional services company that provides a range of solutions & services in consulting, strategy, digital, operations & technology. The company integrates business & technology to help their clients achieve optimal performance. Accenture serves clients in over 120 countries, & has 10 offices in Canada.

### Executives:

Pierre Nanterre, Chair & CEO

David P. Rowland, Chief Financial Officer

Jo Deblaere, Chief Operating Officer

Omar Abbosh, Chief Strategy Officer

Paul Daugherty, Chief Technology & Innovation Officer

Amy Fuller, Chief Marketing & Communications Officer

Chad T. Jerdee, Chief Compliance Officer & General Counsel

Ellyn J. Shook, Chief Leadership & Human Resources Officer

Julie Sweet, CEO, North America

### Regional Offices:

#### Calgary

Sun Life Plaza  
#300, 140 - 4th Ave. SW  
Calgary, AB T2P 3N3  
403-476-1510  
Fax: 403-476-1511

#### Edmonton

#300, 10020 - 101A Ave.  
Edmonton, AB T5J 3G2  
780-493-1000  
Fax: 780-493-1010

#### Fredericton

495 Prospect St., #D  
Fredericton, NB E3B 9M4  
Mississauga - City Centre Dr.  
#400, 33 City Centre Dr.  
Mississauga, ON L5B 2N5  
905-804-6600

#### Mississauga - Explorer Dr.

#200, 5450 Explorer Dr.  
Mississauga, ON L4W 5M1  
416-641-5000  
Fax: 416-641-5099

#### Montréal

#800, 1800, av McGill College  
Montréal, QC H3A 3J6  
514-848-1648  
Fax: 514-848-0785

#### Thorold

3401 Schmon Pkwy.  
Thorold, ON L2V 4Y6

#### Toronto

#1401, 145 King St. West  
Toronto, ON M5H 1J8  
416-641-5220  
Fax: 416-641-5651

#### Vancouver

#2075, 510 West Georgia St.  
Vancouver, BC V6B 0M3  
604-646-5000  
Fax: 604-646-5001

## Acxsys Corporation

Royal Bank Plaza, North Tower  
PO Box 45  
#2400, 200 Bay St.  
Toronto, ON M5J 2J1

416-362-8550

Toll-Free Phone: 855-789-2979

info@interac.ca

Social Media:

www.facebook.com/interac

twitter.com/interac

www.linkedin.com/company/1328202

www.interac.ca

**Ownership:** Joint shareholder venture between RBC, BMO, CIBC, TD, Scotiabank, Credit Union Central of Canada, National Bank of Canada & Desjardins.

**Year Founded:** 1996

**Profile:** Acxsys Corporation was founded by the original architects of the Interac network. The company specializes in the development, operation & management of payment & other supplementary service opportunities. It provides services, staff & facilities needed to operate the Interac Association. Acxsys Corporation provides Interac Online, Interac e-Transfer, & various international services that allow Canadian cardholders point-of-sale access at nearly 2 million U.S. retailers.

### Executives:

Mark O'Connell, President & Chief Executive Officer, Interac Association & Acxsys Corporation

### Affiliated Companies:

Interac Association

## ADP Canada Co.

### East Tower

3250 Bloor St. West, 16th Fl.  
Toronto, ON M8X 2X9

Toll-Free Phone: 866-489-2555

Social Media:

www.youtube.com/user/ADPCanadaEN

www.facebook.com/ADPCanada

twitter.com/adp\_cda

www.linkedin.com/company-beta/1463

adp.ca

**Ownership:** Division of ADP, LLC., New Jersey, USA.

**Profile:** ADP offers payroll, time & attendance, reporting, performance management & HR expertise services to businesses. ADP Canada serves more than 35,000 businesses in Canada.

### Executives:

John Ayala, President, ADP Canada

### Branches:

#### Burnaby

Metrotower 11  
#500, 4720 Kingsway  
Burnaby, BC V5H 4N2  
800-668-8441

#### Calgary

#100, 6025 - 11th St. SE  
Calgary, AB T2H 2Z2  
800-901-7402

#### Dartmouth

#22, 130 Eileen Stubbs Ave.  
Dartmouth, NS B3B 2C4  
800-668-8441

#### Edmonton

#102, 8616 - 51st Ave. NW  
Edmonton, AB T6E 6E6  
888-901-7402

#### Mississauga

6200 Kenway Dr.  
Mississauga, ON L5T 2N3  
866-489-2555

#### Montréal

1100, boul René-Lévesque  
Montréal, QC H3B 4N4  
800-363-6719

## AdvisorNet Communications Inc.

#300, 34334 Forrest Terrace  
Abbotsford, BC V2S 1G7

Toll-Free Phone: 866-853-2980

Toll-Free Fax: 866-870-4091

info@advisornet.ca

Other Contact Information: Sales Inquiries, E-mail:

sales@advisornet.ca; Support Inquiries, E-mail:

support@advisornet.ca

Social Media:

www.facebook.com/advisornet

advisornet.ca

**Ownership:** Private

**Year Founded:** 1996

**Profile:** AdvisorNet provides full-service online marketing services for financial advisors. The company creates & manages websites and e-newsletters.

### Executives:

Tony Richardson, President & Founder

## Aequilibrium

#1300, 409 Granville St.

Vancouver, BC V6C 1T2

Toll-Free Phone: 877-231-9422

info@aequilibrium.com

Social Media:

twitter.com/aeqbanking

www.linkedin.com/showcase/aeqbanking

aeqbanking.com

### Executives:

Ruxandra Aldea, General Manager

## Agile Alpha

229 Niagara St.

Toronto, ON M6J 2L5

416-820-2334

contact@agilealpha.com

Social Media:

twitter.com/agilealpha

www.linkedin.com/company/agilealpha

agilealpha.com

**Year Founded:** 2018

**Profile:** Provides consulting services, UX and app development, and blockchain smart contracts.

### Executives:

Lawrence Grigorescu, Chief Executive Officer

Razvan Draghici, Chief Technology Officer

## Agreement Express

#900, 625 Howe St.

Vancouver, BC V6C 2T6

Toll-Free Phone: 877-247-3397

Social Media:

twitter.com/agreexp

www.linkedin.com/company/agreement-express

agreementexpress.com

**Year Founded:** 2001

**Profile:** Services include payment method solutions and wealth management.

### Executives:

David O'Brien, Chief Executive Officer

Mike Gardner, Chief Strategy Officer

Brad Carlyle, Chief Financial Officer

Mike Christie, Chief Technology Officer

Wendy Best, Vice-President, Human Resources & Strategic

Projects

Nick LaGarde, Vice-President, Client Delivery

## Akkas Technologies

#1307, 3975 Grand Park Dr.

Mississauga, ON L5B 0K4

647-381-2401

info@akkastech.com

akkastech.com

**Profile:** Engineering digital solutions across platforms such as Web and Mobile App development.

## Alpha Blockchain Group Limited

Toronto, ON

info@alphablockchain.co

Social Media:

www.facebook.com/alphablockchain

www.linkedin.com/company/alphablockchain

www.alpha-blockchain.co

**Year Founded:** 2017

**Profile:** Provides blockchain solutions.

### Executives:

Andrew Lam, Co-Founder & Director, North America