# Banks & Depository Institutions

# Domestic Banks: Schedule I

**ADS Canadian Bank** 

44 King St. West Toronto, ON M5H 1H1

Former Name: Hollis Canadian Bank; Dundee Bank of Canada;

Dundee Wealth Bank

Ownership: Subsidiary of The Bank of Nova Scotia.

Year Founded: 2006

Profile: The Schedule I bank offers an alternative source of banking services through financial & investment advisors. Services are tailored for use by professional advisors with their clients & include investment savings & cheqing accounts, GICs

& mortgages. **Executives:** 

James Ian McPhedran, CEO

**B2B** Bank

PO Box 279, Stn. Commerce Ct.

#600, 199 Bay St. Toronto, ON M5L 0A2

Toll-Free Phone: 800-263-8349

Toll-Free Fax: 866-941-7711 questions@b2bbank.com

Other Contact Information: GIC Deposits, Toll-Free Fax:

1-888-946-3448; Broker Mortgages, Toll-Free Fax:

1-877-812-8839 Social Media:

twitter.com/b2b\_bank

www.linkedin.com/company/b2b-trust

b2bbank.com

Former Name: Sun Life Trust Company; B2B Trust

Ownership: Private. Subsidiary of Laurentian Bank of Canada,

Montréal, QC.

Year Founded: 1991

Assets: \$40.896.770 Year End: 20161031

Revenues: \$915,500,000 Year End: 20161031 Profile: The bank offers products & services including

investment & RSP loans, mortgages, banking services, deposits

& investment accounts & services. In 2013, B2B bank acquired

AGF Trust Company.

**Executives:** 

Deborah Rose, President & CEO

Affiliated Companies:

**B2B Bank Dealer Services** 

#### The Bank of Nova Scotia (BNS)/La Banque de Nouvelle-Écosse

Scotia Plaza

44 King St. West

Toronto, ON M5H 1H1

416-701-7200

Toll-Free Phone: 800-472-6842 email@scotiabank.com

Other Contact Information: 1-800-645-0288 (TTY Phone)

Social Media:

plus.google.com/+scotiabank

www.youtube.com/user/Scotiabank

www.facebook.com/scotiabank

twitter.co m/scotiabank

www.linkedin.com/company/3139

www.scotiabank.com

Also Known As: Scotiabank Ownership: Public

Year Founded: 1832

Number of Employees: 86,932

Assets: \$915,000,000,000 Year End: 20171231

Revenues: \$27,000,000,000 Year End: 20171231

Stock Symbol: BNS

Profile: Scotiabank is a full-service financial institution which serves clients in personal, commercial, corporate & investment banking, Scotiabank Group employs over 83,000 people &, with its affiliates, operates in some 50 countries. Products & services offered by the international bank include personal, commercial, corporate & investment banking. Scotiabank trades on both the Toronto & New York Stock Exchanges.

Directors:

Thomas C. O'Neill, Chair Nora A. Aufreiter

Guillermo E. Babatz

Scott Bonham Charles Dallara

Tiff Macklem

Eduardo Pacheco

Brian J. Porter

Una Power

Aaron Regent

Indira V. Samarasekera, O.C. Susan Segal

Barbara Thomas

L. Scott Thomson

**Executives:** 

Brian J. Porter, President & CEO

Ignacio "Nacho" Deschamps, Group Head, International Banking

& Digital Transformation

Dieter W. Jensch, Group Head, Global Banking & Markets Barbara Mason, Group Head & Chief Human Resources Officer Sean D. McGuckin, CPA, CA, Group Head & Chief Financial

James O'Sullivan, Group Head, Canadian Banking

Ian Arellano, Executive Vice-President, Legal

Andrew Branion, Executive Vice-President & Group Treasurer John W. Doig, Executive Vice-President & Chief Marketing

Terry Fryett, Executive Vice-President & Chief Credit Officer James Neate, Executive Vice-President, International Corporate

& Commercial Banking Gillian Riley, Executive Vice-President, Canadian Commercial Banking

Shawn Rose, Executive Vice-President & Chief Digital Officer

Michael Zerbs, Chief Technology Officer

Affiliated Companies:

1832 Asset Management L.P.

ADS Canadian Bank

Jarislowsky, Fraser Limited

Montreal Trust Company of Canada

MontroServices Corporation National Trust Company

RoyNat Capital Inc.

Scotia Asset Management LP/SAM

Scotia Capital Inc.

Scotia Life Insurance Company

Scotia Mortgage Corporation/SMC

Scotia Securities Inc.

Scotiabank Global Banking & Markets

Scotiabank Private Equity Investments

The Bank of Nova Scotia Trust Company

Branches:

Abbotsford - Gladwin Rd.

#100, 2777 Gladwin Rd

Abbotsford, BC V2T 4V1

Transit Number: 00240

Abbotsford - McMillan Rd. #106, 2618 McMillan Rd.

Abbotsford, BC V3G 1C4

Transit Number: 51680

Airdrie - Main St. North #102, 304 Main St. North

Airdrie, AB T4B 2B4

Transit Number: 11109

Airdrie - Main St. SW 2813 Main St. SW

Airdrie, AB T4B 3G3

Transit Number: 03269

Ajax - Harwood Ave. South 314 Harwood Ave. South

Aiax, ON L1S 2J1

Transit Number: 32102

Ajax - Ravenscroft Rd. 1947 Ravenscroft Rd.

Ajax, ON L1T 0K4

Transit Number: 68346

Ajax - Westney Rd. North 15 Westney Rd. North

Ajax, ON L1T 1P4 Transit Number: 24182 Alexandria

38 Main St. South

Alexandria, ON K0C 1A0 Transit Number: 50112

Alliston

13 Victoria St. West Alliston, ON L9R 1V6

Transit Number: 04986

Amherst

#140A, Albion St. South

Amherst, NS B4H 4A1 Transit Number: 91413

Amherstburg

99 Richmond St

Amherstburg, ON N9V 1G3 Transit Number: 18812

851 Golf Links Rd.

Ancaster, ON L9G 3K9 Transit Number: 18762

Angus

#5, 17 King St.

Angus, ON LOM 1B0 Transit Number: 82222

Annapolis Royal

219 St. George St.

Annapolis Royal, NS B0S 1A0 Transit Number: 60103

Antigonish

255 Main St.

Antigonish, NS B2G 2L6

Transit Number: 40113

Arnolds Cove

1 Whiffen Head Rd.

Arnolds Cove, NL A0B 1A0 Transit Number: 31443

169 John St. North

Arnprior, ON K7S 3H2

Transit Number: 30106

Athabasca

4902 - 50th St.

Athabasca, AB T9S 1E3 Transit Number: 60129

Aurora - Bayview Ave.

15420 Bayview Ave.

Aurora, ON L4G 7J1

Transit Number: 14092

Aurora - Yonge St.

14720 Yonge St. Aurora, ON L4G 7H8

Transit Number: 10132

Avonlea

111 Main St. Avonlea, SK S0H 0C0

Transit Number: 10108

Aylmer

42 Talbot St. Fast

Aylmer, ON N5H 1H4 Transit Number: 05066

Azilda 93 Notre Dame St

Azilda, ON P0M 1B0

Transit Number: 42242 Baie Verte

Hwy. 410

Baie Verte, NL A0K 1B0 Transit Number: 80523

Bancroft

50 Hastings St. North Bancroft, ON K0L 1C0

Transit Number: 90142 Barrhead

5104 - 50th St. Barrhead, AB T7N 1A3 Transit Number: 40139

Barrie - Bayfield St.

# Non-Depository Institutions

# Financing & Loan Companies

1000 Islands Community Development Corporation

#3, 3 Market St. West Brockville, ON K6V 7L2 613-345-6216

Fax: 613-345-2391 Toll-Free Phone: 800-431-6015

ticdc@ticdc.ca www.ticdc.ca

Ownership: Government run program

Year Founded: 1990 Number of Employees: 3

Profile: Serving nine municipalities in Leeds County & Eastern Ontario, the corporation offers loan guarantees, equity investments, & community economic development project

**Executives:** 

Tom Russell, Executive Director; tom.russell@ticdc.ca Bob Myers, Officer, Business Loans; bob.myers@ticdc.ca Janice Lawrence, Office Administrator; janice.lawrence@ticdc.ca

1st Financial Centre

This listing also appears in other chapters. Please see Entry

Name Index. 269 Queen St Port Perry, ON L9L 1B9 905-985-1926

Toll-Free Phone: 877-775-3948

www.1fc.ca

Profile: 1st Financial Centre is an associate office of GICdirect.com Financial Services Ltd. & provides financial, accounting & mortgage services. Mutual funds are provided through Sterling Mutuals Inc.

**Executives:** 

Anita Van Zeeland, Contact; anita@1fc.ca

Branches: Markham

#103, 3000 Steeles Ave. East Markham, ON L3R 4T9 877-775-3948

Mississauga #104, 200 Matheson Blvd. West Mississauga, ON L5R 3L7 877-775-3948

Aberdeen Gould

#2828, 401 Bay St. Toronto, ON M5H 2Y4 416-488-2887

www.aberdeengould.com Ownership: Private Revenues: \$1-5 million

Profile: The organization is a private investment equity partnership.

Executives:

Roger Rosmus, President; roger@aberdeengould.com Sam Ho, Co-Founder; sam@aberdeengould.com Louis Hébert, PhD, Special Advisor; louis@aberdeengould.com

AC Capital Inc.

This listing also appears in other chapters. Please see Entry Name Index.

#2806, 505 - 6 St. SW Calgary, AB T2P 1X5 403-237-8330 Fax: 403-228-3013 Social Media:

www.linkedin.com/company/ac-capital-inc

Profile: AC Capital Inc. helps companies go public, as well as offering the following services: financial planning, corporate restructuring, mergers & acquisitions, raising capital & financing, dealing with investment bankers, & corporate & securities law requirements in Canada & the United States.

**Executives:** 

Alan Chan, Owner; achan@accapital.ca

FINANCIAL SERVICES CANADA 2018-2019

Accord Financial Corp.

#1803, 77 Bloor St. West Toronto, ON M5S 1M2 416-961-0007

Fax: 416-961-9443

Toll-Free Phone: 800-967-0015 financingcanada@accordfinancial.com

Other Contact Information: Receivables Management:

receivables@accordfinancial.com; Leasing:

customerservice@accordfinancial.com; Trade Finance:

trade@accordfinancial.com www.accordfinancial.com

Former Name: Delta Star Resources Inc.

Ownership: Public Year Founded: 1978 Number of Employees: 115 Stock Symbol: ACD / TSX

Profile: Accord Financial serves small & medium-sized companies by providing capital to assist these firms in growth. The company is also affiliated with Accord Financial, Inc., #102,

25 Woods Lake Rd., Greenville, SC 29607.

Directors:

Ken Hitzig, Chair Robert J. Beutel Tom Henderson Gary J. Prager Robert Sandler John J. Swidler Stephen D. Warden

Executives:

Tom Henderson, President & CEO, Accord Financial Corp. & Accord Financial, Inc.; thenderson@accordfinancial.com

Fred Moss, President, Accord Financial Inc. Canada;

fmoss@accordfinancial.com

Jason Rosenfeld, Executive Vice-President; jrosenfeld@accordfinancial.com

Cynthia Aboud, Senior Vice-President; caboud@accordfinancial.com

Rod Matheson, Vice-President; rmatheson@accordfinancial.com Offices:

Montréal

#1510, 3500, boul de Maisonneuve ouest

Montréal, QC H3Z 3C1 800-231-2977

Other Contact Information: Receivables Management

Toll-Free: 1-866-843-1678

Accurate Leasing Ltd.

#330, 530 Kenaston Blvd. Winnipeg, MB R3N 1Z4 204-772-2213 Fax: 204-783-5920

Toll-Free Phone: 800-595-1477 Toll-Free Fax: 800-595-3922 sales@accurateleasing.com;

administration@accurateleasing.com www.accurateleasing.com

Ownership: Private Year Founded: 1994 Number of Employees: 18

Profile: Equipment leasing services are offered across Canada.

Acquire Capital

This listing also appears in other chapters. Please see Entry Name Index.

1325 Kenaston Blvd. Winnipeg, MB R3P 2P2 204-989-0532 Fax: 204-992-3546 info@acquirecapital.ca www.acquirecapital.ca

Year Founded: 2005 Profile: Acquire Capital is an associate office of GICdirect.com Financial Services Ltd. & a franchise of the Mortgage Alliance Network. Mutual funds are provided through FundEX Investments Inc. The company also offers insurance & tax

planning services. **Executives:** Brad Rice, President ADD Capital Corp.

#2, 500 Cochrane Dr Markham, ON L3R 8E2 905-940-2151 Fax: 905-940-1434 www.addcapital.ca

Number of Employees: 14

Profile: Provides financing for equipment vendors

**Executives:** 

Rick Browne, President; 905-940-2151, ext. 224

Dennis Kirstine, Chief Financial Officer; 905-940-2151, ext. 304 Bill Patterson, Vice-President; 905-940-2151, ext. 235;

bill.p@addcapital.ca

Shelley Saunders, Vice-President, Operations; 905-940-2151,

Branches:

Burlington

#102, 5045 South Service Rd. Burlington, ON L7L 5Y7

905-631-8001 Fax: 905-632-8823 Dave Ralph, Partner

Aeonian Capital Corporation

North Tower, Sun Life Plaza #2220, 140 - 4th Ave. SW Calgary, AB T2P 3N3 403-270-4661

Ownership: Private Profile: Private merchant banking & investment company which works closely with the management of companies in which it

maintains core investments.

Executives:

C. Alan Smith. President Vanessa Smith, Vice-President

Affirm Financial Services

This listing also appears in other chapters. Please see Entry

Name Index PO Box 53, Stn. B London, ON N6A 4V3

519-266-3131 Toll-Free Phone: 800-259-1167

info@affirmfinancial.ca Other Contact Information: Affirm Card Inquiries, Toll-Free

Phone: 1-800-259-1167

Social Media:

www.facebook.com/affirmfinancial

twitter.com/affirmfinancial

www.linke din.com/company/1938478

www.affirmfinancial.ca Former Name: Aeox Financial

Profile: Affirm Financial Services offers term loans & the Affirm

MasterCard

Agricultural Credit Corporation

660 Speedvale Ave. West Guelph, ON N1K 1E5 519-766-0544 Fax: 519-766-9775 Toll-Free Phone: 888-278-8807

Former Name: Agricultural Commodity Corporation

Ownership: Non-profit Year Founded: 1992

Profile: ACC is comprised of eight grain & oilseed organizations, seven horticultural organizations, & the Ontario Federation of Agriculture. Livestock producers also sit on ACC's Board of

Directors. Executives: Jaye Atkins, CEO

Agriculture Financial Services Corporation (AFSC)

This listing also appears in other chapters. Please see Entry Name Index.

5718 - 56 Ave. Lacombe, AB T4L 1B1 Toll-Free Phone: 877-899-2372 Toll-Free Fax: 855-700-2372

www afsc ca Ownership: Crown corporation

# Investment Management

# Financial Planning & Investment Management Companies

18 Asset Management Inc.

This listing also appears in other chapters. Please see Entry Name Index.

#218, 284 Dundas St. London, ON N6B 1T6 519-433-0018 Social Media:

www.linkedin.com/company/18-asset-management

www.18assetmanagement.com Ownership: Private Year Founded: 2010

Profile: 18 Asset Management Inc. is focused on managing equities for pension plans, foundations & endowments & sub-advisory. Its current products include an all-cap Canadian equity portfolio & a Canadian equity portfolio.

Executives:

Jeff Brown, CFA, President/CEO; jeff.brown@18assetmanagement.com Melanie Blue, CA, CFA, Head, Canadian Equities; melanie.blue@18assetmanagement.com Sunny Mann, LLB, Legal Counsel & Compliance Officer; sunny.mann@18assetmanagement.com

1832 Asset Management L.P.

This listing also appears in other chapters. Please see Entry Name Index.

Dynamic Funds Tower 1 Adelaide St., 28th Fl. Toronto, ON M5C 2V9 416-365-6480

Toll-Free Phone: 888-574-7999

www.1832.ca

Former Name: DundeeWealth Investment Counsel; Goodman

Ownership: Wholly owned subsidiary of The Bank of Nova

Profile: The company builds investment portfolios for individuals & charitable foundations. It is the fund manager for Dynamic Funds & ScotiaFunds.

**Executives:** 

Donald B. MacDonald, BA. CIM, FCSI, CFA, Senior Vice-President & Portfolio Manager; donald.macdonald@1832.ca

Daymon Loeb, BA, CIM, Vice-President & Portfolio Manager; daymon.loeb@1832.ca

Peter Rawson, Vice-President & Portfolio Manager; peter.rawson@1832.ca

#### 1st Financial Centre

This listing also appears in other chapters. Please see Entry Name Index.

269 Queen St Port Perry, ON L9L 1B9 905-985-1926 Toll-Free Phone: 877-775-3948

Profile: 1st Financial Centre is an associate office of GICdirect.com Financial Services Ltd. & provides financial, accounting & mortgage services. Mutual funds are provided through Sterling Mutuals Inc.

**Executives:** 

Anita Van Zeeland, Contact; anita@1fc.ca

Branches: Markham

#103, 3000 Steeles Ave. East Markham, ON L3R 4T9 877-775-3948

Mississauga

#104, 200 Matheson Blvd. West Mississauga, ON L5R 3L7

# A-1 Tax Break Financial Services Ltd.

2951 Cambie St. Vancouver, BC V5Z 2V7 604-872-8825

Ownership: Private Year Founded: 1987

#### Abacus Wealth Management Inc.

6328A - 104 St. NW, 2nd Fl. Edmonton, AB T6H 2K9 780-989-2777 Fax: 780-989-2750 Toll-Free Phone: 844-410-2777

service@abacuswealthmgmt.com www.abacuswealthmgmt.com Number of Employees: 17

Derek M. Ferro, CFP, CLU, EPC; dferro@abacuswealthmgmt.com David Schumacher, Financial Advisor; dschumacher@abacuswealthmgmt.com

#### Abbott Wealth Management Inc.

#207, 1211 Summit Dr. Kamloops, BC V2C 5R9 250-372-3736 Fax: 250-372-7527 Toll-Free Phone: 877-922-2688 info@abbottwealth.com www.abbottwealth.com

Former Name: Abbott Financial Services Inc. Ownership: Part of IPC Investment Corporation.

Number of Employees: 4

Executives:

D. Mark Bertoli, CPCA, Investment Advisor: mark.bertoli@ipcsecurities.com John Van Limbeek, CFP, Investment Advisor; j.vanlimbeek@ipcsecurities.com

### AC Bringloe Feeney LLP

This listing also appears in other chapters. Please see Entry Name Index.

#100, 168 Dundonald St. Fredericton, NB E3B 0Y8 506-458-8326 www.acgca.ca

Ownership: A member firm of The AC Group of Independent Accounting Firms Limited.

Year Founded: 1976 Number of Employees: 14

Profile: Services include accounting, taxation, computer, business valuation, audit, business advisory & strategic planning.

. Shawn Bringloe, FCPA, FCA, Partner; shawn.bringloe@bringloefeeney.ca John E. Feeney, CPA, CA, Partner; john.feeney@bringloefeeney.ca Jennifer Ward, CPA, CA, Partner; jennifer.ward@bringloefeeney.ca

# AC Capital Inc.

This listing also appears in other chapters. Please see Entry Name Index.

#2806, 505 - 6 St. SW Calgary, AB T2P 1X5 403-237-8330 Fax: 403-228-3013

www.linkedin.com/company/ac-capital-inc

www.accapital.ca

Profile: AC Capital Inc. helps companies go public, as well as offering the following services: financial planning, corporate restructuring, mergers & acquisitions, raising capital & financing, dealing with investment bankers, & corporate & securities law requirements in Canada & the United States.

Executives:

Alan Chan, Owner; achan@accapital.ca

#### AC Hunter Tellier Belgrave Adamson

This listing also appears in other chapters. Please see Entry Name Index. #24, 260 Brownlow Ave.

Dartmouth, NS B3B 1V9

902-468-1949

Toll-Free Fax: 866-814-1949 service@achtba.ca

www.acgca.ca

Former Name: Hunter Tellier Belgrave Adamson

Ownership: A member firm of The AC Group of Independent Accounting Firms Limited.

Year Founded: 1991

Profile: The full service CA firm offers tax, estate & financial planning services, as well as tax compliance, financial statements & financial projections. It also advises owner-managed businesses on financing, computer systems &

Executives:

Boyd Hunter, CPA, CA, CFP, Co-Founder & Partner; boyd@achtba.ca

Rosemary Belgrave, CPA, CA, Co-Founder & Partner; rosemary@achtba.ca

Tracy Adamson, CPA, CA, CFP, Partner; tracy@achtba.ca Peter Edwards, CPA, CA, Partner; peter@achtba.ca Marcel Tellier, CPA, CA, Partner; marcel@achtba.ca

#### AccèsConseil

2784, ch Sainte-Foy Québec, QC G1V 1V8 418-687-4050

Toll-Free Phone: 877-370-9637

Social Media:

www.facebook.com/accesconseil www.linkedin.com/company/accès conseil

www.accesconseil.com

Former Name: Gagnon Rochette & Associés inc.; Mainguy

Assurances

Number of Employees: 0

Profile: Financial planning products & services, such as insurance, investment products, & retirement planning, are offered. AccèsConseil was formed in 2016 as a result of a merger between Gagnon Rochette & Mainguy Assurances. Executives:

Catherine Mainguy, Présidente; cmainguy@accesconseil.com

Branches:

Baie-Comeau 231, boul Lasalle Baie-Comeau, QC G4Z 1S7 418-296-8888

Clermont

73, boul Notre-Dame Clermont, QC G4A 1C2 418-439-3985

#10, 630, av Jacques-Cartier Donnacona, QC G3M 2X1 418-285-0444

Québec - Bourg Royal 2612, av du Bourg Royal Québec, QC G1C 5S7 418-285-0444 Saint-Nicolas

2108, rte des Rivières Lévis, QC G7A 1B6 418-831-4207

Saint-Siméon PO Box 173

505B, rue Saint-Laurent Saint-Siméon, QC G0T 1X0 418-638-2484

Sept-Iles

493C. av Brochu Sept-Iles, QC G4R 2X1 418-962-6916

#### Accountable Solutions Accounting Professional Corporation

This listing also appears in other chapters. Please see Entry Name Index.

#202, 227 Eagle St. Newmarket, ON L3Y 1J8 905-479-2126 Fax: 905-235-4476

# **Insurance Companies**

# Federally Incorporated Insurance Companies

#### **ACTRA Fraternal Benefit Society (AFBS)**

1000 Yonge St. Toronto, ON M4W 2K2 416-967-6600 Fax: 416-967-4744

Toll-Free Phone: 800-387-8897 Toll-Free Fax: 888-804-8929

info@afbs.ca www.afbs.ca Ownership: Member-owned

Year Founded: 1975 Classes of Insurance: Personal Accident & Sickness, Life Profile: The not-for-profit insurance company offers services to its members who are mainly from ACTRA & The Writers Guild of

**Executives:** 

Robert Underwood, President/CEO

Branches:

#300, 380 - 2nd Ave. West Vancouver, BC V5Y 1C8 604-801-6550 Fax: 604-801-6580 866-801-6550 afbswest@afbs.ca

#### Affiliated FM Insurance Company

#500, 165 Commerce Valley Dr. West Thornhill, ON L3T 7V8

905-763-5555 Fax: 905-763-5556 www.affiliatedfm.ca

Ownership: Factory Mutual Insurance Company, USA

Year Founded: 1949

Classes of Insurance: Liability, Boiler & Machinery, Fidelity,

Property, Fire, Surety

Profile: The company specializes in commercial property insurance, including crime & fidelity. Offices in the U.S. & Canada, Europe & Australia.

**Executives:** 

Michael C. Lebovitz, Senior Vice-President & Division Manager

Branches: Montréal

#1400, 600, rue de la Gauchetière ouest

Montréal, QC H3B 4L8 514-876-7400 Fax: 514-876-7495

Gervais Landry, Vice-President, Regional Manager

# **AIG Insurance Company of Canada**

145 Wellington St. West Toronto, ON M5J 1H8 416-596-3000

Toll-Free Phone: 800-387-4481

askaigcanada@aig.com

Other Contact Information: Claims E-mail: can.claims@aig.com

Also Known As: AIG Canada

Ownership: Subsidiary of American International Group, Inc., New York, NY, USA.

Assets: \$1-10 billion

Classes of Insurance: Personal Accident & Sickness, Aircraft, Auto, Liability, Boiler & Machinery, Credit, Marine, Fidelity,

Property, Surety, Hail & Crop

Profile: Provides insurance to individuals & businesses in Canada. Its five primary areas of focus are casualty/liability, financial lines, property, specialty lines & consumer lines.

**Executives:** 

Lynn E. Oldfield, President & CEO Marc Lipman, Chief Operating Officer Omar Rasul, Chief Financial Officer

Branches: Montréal

#1200, 2000, av McGill College Montréal QC H3A 3H3

514-842-0603

Other Contact Information: Claims, Courriel:

newclaimsmontreal@aig.com

Vancouver

#2073, 595 Burrard St. Vancouver, BC V7X 1G4 604-684-1514

# Allianz Global Risks US Insurance Company

#1600, 130 Adelaide St. West Toronto, ON M5H 3P5 416-915-4247

Fax: 416-961-5442 AGCSCommunication@agcs.allianz.com www.agcs.allianz.com/global-offices/canada

Also Known As: AGCS Canada; Allianz Global Corporate &

Ownership: Part of the Allianz Group

Classes of Insurance: Personal Accident & Sickness, Aircraft, Auto, Liability, Boiler & Machinery, Marine, Property, Surety, Hail

Profile: Industrial insurer for corporate & specialty risks

**Executives:** 

Kevin Leong, Chief Agent, Canada; 416-849-4171 Omar Malik, Head, Governance & Compliance Canada; 416-849-4180

Lina Mastrocola, Head, Human Resources Canada;

416-849-4550

Branches: Vancouver

#1500, 885 West Georgia St. Vancouver, BC V6C 3E8 604-601-2000

### Allianz Life Insurance Company of North America

#700, 2005 Sheppard Ave. East Toronto, ON M2J 5B4 416-502-2500

Fax: 416-502-2555

Social Media:

www.linkedin.com/company/allianz-life www.allianzlife.com

Ownership: Part of the Allianz Group

Classes of Insurance: Personal Accident & Sickness, Life

Executives:

Bruce Elliott, Principal Rep; bruce.elliott@heritagefunds.ca

#### Allstate Insurance Company of Canada/Allstate du Canada, Compagnie d'assurance

#100, 27 Allstate Pkwy Markham, ON L3R 5P8

905-477-6900

Toll-Free Phone: 800-255-7828

Other Contact Information: Claims Toll-Free Numbers: 800-387-0462 (ON & USA); 800-661-1577 (BC, AB, SK, MB); 800-561-7222 (NS, NB, PE, NL); 800-463-2813 (QC)

Social Media:

www.facebook.com/AllstateCanada

twitter.com/allstate

www.allstate.ca

Ownership: Private. Subsidiary of Allstate Corporation,

Northbrook, IL. Year Founded: 1953

Number of Employees: 1,700

Classes of Insurance: Personal Accident & Sickness, Legal Expense, Auto, Liability, Boiler & Machinery, Fidelity, Property,

Profile: The company offers a comprehensive range of insurance products & services, including automobile,

home/condo/tenants' insurance, & life insurance. Agents across

**Executives:** 

Thomas J. Wilson, President & CEO & Chair, Allstate Corporation

John O'Donnell, President & CEO, Allstate Insurance Company of Canada

### Affiliated Companies:

Pafco Insurance Company Pembridge Insurance Company

#### Branches:

#18D, 15 Westney Rd. North

Ajax, ON L1T 1P5 905-427-2827 Fax: 905-427-1382 866-749-2235

ajaxagency@allstate.ca

Barrie

#2, 421 Bryne Dr. Barrie, ON L4N 6C8 705-739-7555 Fax: 705-797-1603 888-739-7555

barrieagency@allstate.ca

#B3, 110 North Front St. Belleville, ON K8P 5J8 613-962-6444 Fax: 613-967-0528 866-586-2331

bellevilleagency@allstate.ca

Boisbriand

Faubourg Boisbriand Iga 2675, rue D' Annemasse

Boisbriand, QC J7H 0A5 450-437-5225 Fax: 450-437-8563 866-757-9611

agencefaubourgboisbriand@allstate.ca

Boucherville

#27D, 1001, boul De Montarville

Boucherville, QC J4B 6P5 450-641-4195

Fax: 450-641-9381 866-556-7314

agenceboucherville@allstate.ca

Brampton

Trinity Common #130, 150 Great Lakes Dr.

Brampton, ON L6R 2K7 905-796-6677 Fax: 905-790-9491 866-809-2518

brampton@allstate.ca

Brantford #A-1005, 300 King George Rd. Brantford, ON N3R 5L8 519-752-3228 Fax: 519-752-3025

866-275-0939 brantfordcommonsagency@allstate.ca

Brockville

11 Windsor Dr. Brockville, ON K6V 3H5 613-498-2526 Fax: 613-498-1071

866-924-2851 brockvilleagency@allstate.ca

Brossard

#30, 9840, boul Leduc Brossard, QC J4Y 0B4 450-656-5126 Fax: 450-445-6350 866-556-7318

agencequartierdix30@allstate.ca

Burlington

#4, 1940 Appleby Line Burlington, ON L7L 0B7 905-335-4449 Fax: 905-335-2842 866-809-2511 burlington@allstate.ca

#354, 5222 - 130 Ave. Calgary, AB T2Z 0G4

Calgary - 130 Ave.

# Accounting & Law

#### Major Accounting Firms Boissevain PO Box 60 **BDO Canada LLP** This listing also appears in other chapters. Please see Entry Name Index 204-534-6040 #500, 20 Wellington St. East Toronto, ON M5E 1C5 416-865-0111 Fax: 416-367-3912 Bracebridge national@bdo.ca Social Media: 705-645-5215 www.youtube.com/user/BDOCanada www.facebook.com/BDOCanada twitter.com/BDO\_Canada www.linkedin.com/company/bdo-canada 148 - 10th St. www.bdo.ca Former Name: BDO Dunwoody LLP 204-727-0671 Ownership: Private. Member of BDO International Limited, UK. Year Founded: 1921 Number of Employees: 3,500+ Brantford Revenues: \$571,500,000 Year End: 20161231 Profile: One of Canada's largest accounting firms, concentrating on the special needs of independent business & 519-759-8320 community-based organizations. The firm provides a full range of comprehensive business advisory services. **Executives:** Bridgewater Pat Kramer, Chief Executive Officer; 416-369-3100; pkramer@bdo.ca Dave Simkins, Chief Operating Officer; 416-369-4356; 902-543-7373 dsimkins@bdo.ca Affiliated Companies: BDO Canada Limited Burlington Offices: Alexandria 55 Anik St Alexandria, ON K0C 1A0 613-525-1585 Fax: 613-525-1436 Calgary alexandria@bdo.ca Alliston #13-14, 169 Dufferin St. South 403-266-5608 Alliston, ON L9R 1E6 705-435-5585 Fax: 705-435-5587 Cambridge alliston@bdo.ca Altona #1, 45 - 4th Ave. NE 519-622-7676 Altona, MB R0G 0B1 204-324-8653 Fax: 204-324-1629 Cardston pembinavalley@bdo.ca 259 Main St. 4917-49 St. 403-653-4137 Athabasca, AB T9S 1C5 780-675-2397 Charlottetown Fax: 780-461-8800 PO Box 2158 athabasca@bdo.ca Barrie #201, 15 Sperling Dr. 902-892-5365 Barrie, ON L4M 6K9 705-797-3999 Chatham barriesred@bdo.ca PO Box 1195 Barrie - Lakeshore Dr. #300, 300 Lakeshore Dr. Barrie, ON L4N 0B4

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bedford@bdo.ca
  316 South Railway St.
  Boissevain, MB R0K 0E0
  Fax: 204-534-6042
  boissevain@bdo.ca
  #1, 239 Manitoba St.
  Bracebridge, ON P1L 1S2
  Fax: 705-645-8125
  bracebridge@bdo.ca
  Brandon, MB R7A 4E6
  Fax: 204-726-4580
  brandon@bdo.ca
  #1, 505 Park Rd. North
  Brantford, ON N3R 7K8
  Fax: 519-759-8421
  brantford@bdo.ca
  #102, 215 Dominion St.
  Bridgewater, NS B4V 2K7
  Fax: 902-543-9941
  bridgewater@bdo.ca
  #400, 3115 Harvester Rd.
 Burlington, ON L7N 3N8 905-639-9500
  Fax: 905-633-4939
  burlington@bdo.ca
  #620, 903 - 8 Ave. SW
  Calgary, AB T2P 0P7
  Fax: 403-233-7833
  calgary@bdo.ca
  #107, 231 Shearson Cres.
  Cambridge, ON N1T 1J5
  Fax: 519-622-7870
  cambridge@bdo.ca
  Cardston, AB T0K OKO
  cardston@bdo.ca
  #200. 155 Belvedere Ave.
  Charlottetown, PE C1A 8B9
  Fax: 902-892-0383
  155 Thames St.
  Chatham, ON N7M 5L8
  519-352-4130
  Fax: 519-352-2744
  chatham@bdo.ca
Cobourg
  PO Box 627
  204 Division St.
  Cobourg, ON K9A 3P7
  905-372-6863
  Fax: 905-372-6650
  cobourg@bdo.ca
  #100, 40 Huron St.
  Collingwood, ON L9Y 4R3
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705 445 4404
705-445-4421
Fax: 705-445-6691
collingwood@bdo.ca
Corner Brook
#300, 50 Main St.
Corner Brook, NL A2H 1C4
709-634-1590
Fax: 709-634-1599
Cornerbrook@bdo.ca
Cornwall
PO Box 644
113 Second St. East
Cornwall, ON K6H 1Y5
613-932-8691
Fax: 613-932-7591
cornwall@bdo.ca Cranbrook
#200, 35 - 10 Ave. South
Cranbrook, BC V1C 2M9
250-426-4285
Fax: 250-426-8886
cranbrook@bdo.ca
Dryden
PO Box 3010
37 King St. Dryden, ON P8N 1B4
807-223-5321
Fax: 807-223-2978
dryden@bdo.ca
Edmonton 9897 - 34th Ave. NW
Edmonton, AB T6E 5X9
780-461-8000
Fax: 780-461-8000
edmonton@bdo.ca
Embrun
PO Box 128
991 Limoges Rd.
Embrun, ON K0A 1W0
613-443-5201
Fax: 613-443-2538
embrun@bdo.ca
Erickson
PO Box 214
19 - 1st St. SW
Erickson, MB R0J 0P0
204-636-2925
Fax: 204-636-7789
erickson@bdo.ca
Essex
180 Talbot St. South
Essex, ON N8M 1B6
519-776-6488
Fax: 519-776-6090
_ essex@bdo.ca
Exeter
#2, 145 Thames Rd. West
Exeter, ON N0M 1S3
519-235-0281
Fax: 519-235-3367
exeter@bdo.ca
Fort Frances
375 Scott St.
Fort Frances, ON P9A 1H1
807-274-9848
Fax: 807-274-5142
fortfrances@bdo.ca Fraser Valley
#303, 15127 - 100th Ave.
Fraser Valley, BC V3R 0N9
604-496-5080
Fax: 604-496-5081
fraservalley@bdo.ca
Gatineau
#200, 160, boul de l'Hopital
Gatineau, QC J8T 8J1
819-561-1422
Fax: 819-561-2415

705-726-6331

barrie@bdo.ca

Barrie - Sperling Dr. #201, 15 Sperling Dr. Barrie, ON L4M 6K9

705-797-3999

902-444-5540

Fax: 902-444-5539

Bedford

barriesred@bdo.ca

#101, 1496 Bedford Hwy. Bedford, NS B4A 1E5

Fax: 705-722-6588

# Major Financial Companies

# Agriculture

#### AG Growth International (AGI)

198 Commerce Dr. Winnipeg, MB R3P 0Z6 204-489-1855 Fax: 204-488-6929 sales@aggrowth.com www.aggrowth.com

Social Media: twitter.com/AgGrowthIntl

www.linkedin.com/company/ag-growth-international-agi-

Company Type: Public Ticker Symbol: AFN / TSX Staff Size: 1,650

Profile: AG Growth International Inc. was created in 1996. The company is involved in the manufacturing of grain handling, conditioning & storage equipment. Products include belt conveyors, augers, grain storage bins & grain aeration

Tim Close, President & Chief Executive Officer Steve Sommerfeld, Exec. Vice-President & Chief Financial

#### **AGT Food & Ingredients**

6200 East Primrose Green Dr. Regina, SK S4V 3L7 306-525-4490 Fax: 306-525-4463 www.agtfoods.com

Social Media: www.facebook.com/AGTFoodsRetail

twitter.com/agtfoodsretail Company Type: Public Ticker Symbol: AGT / TSX Staff Size: 1,550

Profile: AGT Food & Ingredients was created in 2007, when Agtech Income Fund, the predecessor to Alliance Grain Traders, acquired Saskcan Pulse Trading. The re-branded fund, Alliance Grain Traders Income Fund, converted to a dividend paying corporation in 2009. AGT Food & Ingredients is engaged in the purchase of lentils, peas, beans & chickpeas from farmers & their exportation to more than 100 countries.

Murad Al-Katib, President & Chief Executive Officer Gaetan Bourassa, Chief Operating Officer Lori Ireland, Chief Financial Officer

### Bevo Agro Inc.

PO Box 73, 7170 Glover Rd. Milner, BC V0X 1T0 604-888-0420 Fax: 604-888-8048 www.bevoagro.com Company Type: Public Ticker Symbol: BVO / TSX.V

Profile: Bevo Agro is a supplier of propagated plants in North America, providing greenhouses, field farms, nurseries & wholesalers across the continent with healthy, vigorous,

pest-and-disease-free plants.

Jack Benne, President & Chief Executive Officer John Hoekstra, Chief Financial Officer

#### Buhler Industries Inc.

1260 Clarence Ave. Winnipeg, MB R3T 1T2 204-661-8711 Fax: 204-654-2503 info@buhler.com www.buhlerindustries.com Company Type: Public Ticker Symbol: BUI / TSX

Staff Size: 1.100

Profile: Buhler Industries Inc. was established in 1932. The company manufactures & distributes agricultural equipment, such as tractors, augers, front-end loaders & compact implements. Brand names include Versatile, Allied & Farm King.

Dmitry Lyubimov, President Yury Ryazanov, Chief Executive Officer Willy Janzen, Chief Financial Officer Grant Adolph, Chief Operating Officer

#### Canopy Growth

1 Hershey Dr. Smiths Falls. ON K7A 0A8 855-558-9333 invest@canopygrowth.com canopygrowth.com Company Type: Public Ticker Symbol: CGC / TSX

Profile: Canopy Growth is a marijuana production company.

Bruce Linton, Chief Executive Officer

Mark Zekulin, President

Tim Saunders, Sr. Vice-President & Chief Financial Officer

# Ceres Global Ag Corp.

1660 South Hwy. 100 St. Louis Park, MN 55416 USA info@ceresglobalag.com ceresglobalagcorp.com Company Type: Public Ticker Symbol: CRP / TSX Staff Size: 100

Profile: Ceres Global Ag Corp. provide investors with direct & indirect exposure to global agricultural assets.

Robert Day, President & Chief Executive Officer Mark Kucala, Vice-President & Chief Financial Officer

#### Feronia Inc.

Bay Wellington Tower, Brookfield Place #1800, 181 Bay St. Toronto, ON M5J 2T9

info@feronia.com www.feronia.com

Other Communications: Investor Relations. E-mail:

investor.relations@feronia.com Social Media: twitter.com/feroniainc www.linkedin.com/company/feronia-inc

Company Type: Public Ticker Symbol: FRN / TSX Staff Size: 3,850

Profile: Feronia has been in operation since 1911 & is one of the largest palm oil producers in Africa. Its operations span 107,892 hectares in the Democratic Republic of the Congo.

Xavier de Carniere, Chief Executive Officer Raymond Bantanga, Chief Operating Officer, DRC David Steel, Chief Financial Officer

#### Input Capital

#300, 1914 Hamilton St. Regina, SK S4P 3N6 844-715-7355 info@inputcapital.com inputcapital.com

Social Media: www.facebook.com/InputCapital

twitter.com/InputCapital Company Type: Private Ticker Symbol: INP / TSX

Profile: Input Capital purchases canola from farmers through multi-vear contracts.

Doug Emsley, President & Chief Exeuctive Officer Brad Farquhar, Exec. Vice-President & Chief Financial Officer

#### Nutrien Ltd.

#500, 122 - 1st Ave. South Saskatoon, SK S7K 7G3 306-933-8500 800-667-0403 www.nutrien.com

Social Media: www.facebook.com/423356661381925

twitter.com/NutrienLTD www.linkedin.com/company/nutrien Company Type: Public Ticker Symbol: NTR / TSX, NYSE

Staff Size: 20,000

Profile: PotashCorp officially merged with Agrium Inc. in

Mailing Labels & Lists Available:

January 2018 to create Nutrien. The company produces & distributes over 25 million tonnes of potash, nitrogen & phosphate products for agricultural, industrial & feed customers around the world. It also runs an agriculture retail network that services over 500,000 growers.

Charles Magro, President & Chief Executive Officer Wayne Brownlee, Exec. Vice-President & Chief Financial Officer Henry Deans, Exec. Vice-President & President, Nitrogen Steve Douglas, Exec. Vice-President & Chief Integration officer Michael J. Frank, Exec. Vice-President & President, Retail Kevin Graham, Exec. Vice-President & President, Sales Susan Jones, Exec. Vice-President & President, Phosphate Lee Knafelc, Exec. Vice-President & Chief Sustainability Officer Leslie O'Donoghue, Exec. Vice-Pres. & Chief Strategy & Corp. Development Officer

Joseph Podwika, Exec. Vice-President & Chief Legal Officer Brent Poohkay, Exec. Vice-President & Chief Information Officer Raef Sully, Exec. Vice-President & President, Potash Michael Webb, Exec. Vice-President & Chief Human Resources

#### Village Farms International Inc. Also Known As: Village Farms

Corporate Canada 4700 - 80th St. Delta, BC V4K 3N3 604-940-6012 Fax: 604-940-6312 www.villagefarms.com

Social Media: www.facebook.com/goodfortheearth

twitter.com/villagefarms

www.linkedin.com/company/village-farms-international-inc-

Company Type: Public Ticker Symbol: VFF / TSX Staff Size: 1,200

Profile: Village Farms produces, markets & distributes greenhouse-grown bell peppers, tomatoes & cucumbers. Greenhouse facilities are situated in British Columbia & Texas. Products are distributed mainly to retail grocers & fresh food distributors in Canada & the United States

Michael A. DeGiglio, President & Chief Executive Officer Stephen C. Ruffini, Exec. Vice-President & Chief Financial

# **Business & Computer Services**

# **Absolute Software Corporation**

PO Box 49211, #1400, 1055 Dunsmuir St. Vancouver, BC V7X 1K8 604-730-9851 Fax: 604-730-2621 800-220-0733

www.absolute.com Other Communications: USA Headquarters, Austin, Texas,

Phone: 512-600-7455

Social Media: www.facebook.com/absolutesoftware

twitter.com/absolutecorp

www.linkedin.com/company/absolute-software

Company Type: Public Ticker Symbol: ABT / TSX

Profile: Absolute Software Corporation provides endpoint security & management for computers & ultra-portable devices.

Geoff Haydon, Chief Executive Officer Errol Olsen, Chief Financial Officer Sean Maxwell, Chief Commercial Officer Chris Covell. Chief Information Officer Christopher Bolin, Chief Strategy Officer

# AaJunction Inc.

Canadian Sales Office 326 Saulteaux Cres. Winnipeg, MB R3J 3T2 204-888-4472 866-888-4472

outbacksales@outbackguidance.com www.corp.agjunction.com

# **Associations**

ADR Institute of Canada (ADRIC) / Institut d'arbitrage et de médiation du Canada

#405, 234 Eglinton Ave. East, Toronto ON M4P 1K5 Tel: 416-487-4733; Fax: 416-487-4429

Toll-Free: 877-475-4353 e-mail: admin@adrcanada.ca

www.adrcanada.ca

www.linkedin.com/groups?gid=3303518

www.facebook.com/ADRInstituteOfCanadaADRIC.IAMC twitter com/adrcanada

Previous Name: Arbitration & Mediation Institute of Canada Inc.; Canadian Foundation for Dispute Resolution

Overview: A medium-sized national charitable organization founded in 1974

Mission: To promote the use of arbitration & mediation (ADR alternative dispute resolution) to settle disputes; to provide information & education on ADR to practitioners, parties, the public, & the business, professional & government communities; to assist those wishing to use ADR through the provision of Arbitration & Mediation Rules, administrative services, & information about the process & member arbitrators & mediators Affliation(s): British Columbia Arbitration & Mediation Institute; ADR Institute of Alberta; ADR Institute of Saskatchewan Inc.; ADR Institute of Ontario, Inc.; Institut de médiation d'arbitrage du Québec; ADR Atlantic Institute

Finances: Funding Sources: Membership fees

Staff Member(s): 5

Membership: 2,000 individuals; Fees: Schedule available; Member Profile: ADR professionals & corporate users Activities: ADR Connect; chartered mediators (C.Med.) & chartered arbitrators (C.Arb.) designations

Chief Officer(s):

Janet McKay, Executive Director

Awards:

· Lionel J. McGowan Award of Excellence (Award)

**ADR Atlantic Institute** 

PO Box 123, Halifax NS B3J 2M4 Tel: 709-437-2359 e-mail: admin@adratlantic.ca www.adratlantic.ca

Chief Officer(s): Andrew Butt, President

ADR Institute of Alberta (ADRIA)

Ralph King Athletic Centre, Concordia University, 7128 Ada Blvd., #CE223A, Edmonton AB T5B 4E4 Tel: 780-433-4881; Fax: 780-433-9024

Toll-Free: 800-232-7214

e-mail: info@adralberta.com

www.adralberta.com

www.linkedin.com/company/adr-institute-of-alberta

www.facebook.com/ADRAlberta twitter.com/ADRAlberta

www.youtube.com/user/AAMS2010

Chief Officer(s):

Paul Conway, Executive Director paul@adralberta.com

ADR Institute of Ontario, Inc.

#405, 234 Eglinton Ave. East, Toronto ON M4P 1K5

Tel: 416-487-4447; Fax: 416-487-4429

e-mail: admin@adrontario.ca

www.adrontario.ca

www.linkedin.com/groups?gid=2754057

www.facebook.com/ADRInstituteOfOntario

Chief Officer(s):

Susette Clunis, Executive Director

ADR Institute of Saskatchewan Inc.

PO Box 22015, RPO Wildwood, Saskatoon SK S7H GP1 Fax: 855-487-4429

Toll-Free: 866-596-7275 e-mail: info@adrsaskatchewan.ca www.adrsaskatchewan.ca

Chief Officer(s):

Scott Siemens, President, 306-780-6755

scott.siemens@cra-arc.gc.ca

**British Columbia Arbitration & Mediation Institute** #510, 700 West Pender St., Vancouver BC V6C 1G8

Tel: 604-736-6614; Fax: 604-736-6614 Toll-Free: 877-332-2264

e-mail: info@bcami.com www.bcami.com

Chief Officer(s):

Michael Welsh, President mwelsh@mwelshlaw.com

Advanced Card Technology Association of Canada / Association canadienne de la technologie des cartes à mémoire

85 Mullen Dr., Ajax ON L1T 2B3 Tel: 905-426-6360; Fax: 905-619-3275

e-mail: info@actcda.com www.actcda.com

Also Known As: ACT Canada

Overview: A small national organization founded in 1989 Mission: To promote the understanding & use of all advanced card technologies across a wide range of applications; to connect users & suppliers; to work with governments, financial institutions & users to advance standards, develop card related policies & prepare the marketplace for a broad based acceptance of advanced cards

Affliation(s): AFPC; European Experts in Electronic Transactions; Eurosmart; GlobalPlatform; International Card Manufacturers Association; Information Security Media Group; National Association of Campus Card Users; Smart Card Alliance; Smart Card Forum of India

Finances: Annual Operating Budget: \$100,000-\$250,000; Funding Sources: Membership dues; seminars; consulting Staff Member(s): 4; 15 volunteer(s)

Membership: 80+; Fees: Based on membership level; Member Profile: Users, suppliers & parties interested in smart, optical &

other advanced card technologies; Committees: Membership; Education; Conference; Communication; Marketing Activities: Teaching; advocacy; consulting; market research;

setting international standards; Speaker Service: Yes; Rents Mailing List: Yes; Library: by appointment

Chief Officer(s):

Catherine Johnston, President & CEO Michelle Weir, Contact, 905-426-6360 Ext. 125 michelle@actcda.com

Publications:

 ACTion Newsletter [a publication of the Advanced Card Technology Association of Canada] Type: Newsletter; Frequency: Monthly

Advocis

#209, 390 Queens Quay West, Toronto ON M5V 3A2 Tel: 416-444-5251; Fax: 416-444-8031

Toll-Free: 800-563-5822

e-mail: info@advocis.ca

www.advocis.ca

www.linkedin.com/company/advocis

www.facebook.com/advocis

twitter com/Advocis

www.youtube.com/user/AdvocisTFAAC

Also Known As: The Financial Advisors Association of Canada Previous Name: Life Underwriters Association of Canada Merged from: Canadian Association of Insurance & Financial Advisors; Canadian Association of Financial Planners

Overview: A medium-sized national organization founded in

Mission: To represent Advice & Advocacy; To carry on the tradition of effectively representing members' interests with all levels of government, regulators, & industry, always with the intention of putting the interests of consumers first

Member of: Financial Planners Standards Council Affliation(s): Advocis Protective Association; The Institute for Advanced Financial Education; GAMA International Canada;

Conference for Advanced Life Underwriting Membership: 13,000 in 40 chapters; Committees: Best Practices; Government Relations; Legal, Regulatory & Policy; Schools

Activities: Advocacy; professional development courses towards the CFP & CLU designations; Library: Not open to public

Chief Officer(s):

Greg Pollock, President & CEO president@advocis.ca

AFOA Canada

#301, 1066 Somerset St. West, Ottawa ON K1Y 4T3 Tel: 613-722-5543; Fax: 613-722-3467 Toll-Free: 866-722-2362

e-mail: info@afoa.ca

www.afoa.ca

www.linkedin.com/company/afoa-canada

www.facebook.com/aboriginalfinancialofficersassociation twitter.com/afoa canada

Previous Name: Aboriginal Financial Officers Association Overview: A medium-sized national organization founded in

Mission: To provide leadership in Aboriginal financial management by developing & promoting quality standards, practices, research, certification, & professional development to members & Aboriginal organizations.

Finances: Annual Operating Budget: \$500,000-\$1.5 Million

Staff Member(s): 8

Membership: 500-999; Fees: Schedule available Activities: Awareness Events: Annual National Conference

Chief Officer(s): Terry Goodtrack, President & CEO

tgoodtrack@afoa.ca

Simon Brascoupé, Vice-President, Education & Training sbrascoupe@afoa.ca

AFOA-Xerox Excellence in Leadership Awards (Award)

 AFOA-PotashCorp Aboriginal Youth Financial Management Awards (Award)

· Norman Taylor Memorial Scholarships & Bursaries (Scholarship)

Meetings/Conferences:

• 2018 AFOA Canada National Conference, October, 2018, Shaw Centre, Ottawa, ON

Scope: National

Publications: JAM: The Journal of Aboriginal Management [a publication of AFOA Canada]

Type: Journal; Frequency: Semiannually; Accepts Advertising

AFOA Alberta

PO Box 1010, Siksika AB T0J 3W0 Tel: 403-734-5446; Fax: 403-734-5342 e-mail: administration@afoaab.ca

www.afoaab.com

Chief Officer(s):

Robert Andrews, Executive Director robert.andrews@afoaab.com

AFOA Atlantic

R15, 150 Cliffe Street, Fredericton NB E3A 0A1

Chief Officer(s):

Debbie Christmas, Chair

**AFOA British Columbia** 

#1010, 100 Park Royal, West Vancouver BC V7T 1A2 Tel: 604-925-6370; Fax: 604-925-6390

e-mail: exec@afoabc.org

www.afoabc.org

www.facebook.com/afoabc

twitter.com/afoabc Chief Officer(s):

Michael Mearns, General Manager

mmearns@afoabc.org

AFOA Manitoba

PO Box 137, Scanterbury MB R0E 1W0

e-mail: info@afoamb.ca www.afoamb.ca

Chief Officer(s):

Allan Munroe, President, 204-623-3423, Fax: 204-623-2882 amunroe@swampycree.com

**AFOA Northwest Territories** 

PO Box 1698, Inuvik NT X0E 0T0

Tel: 867-777-2004 e-mail: okpik@northwestel.net

Chief Officer(s):

# Financial Technology & Services

# Financial Technology & Services

#### Accenture

#600, 45 O'Connor St. Ottawa, ON K1P 1A4 613-750-5100 Fax: 613-750-5000 Social Media:

www.facebook.com/accenture twitter.com/accenturecanada www.linkedin.com/company/accenture www.accenture.com/ca-en

Ownership: Public Year Founded: 1989

Number of Employees: 425,000+

Revenues: \$10-100 billion Year End: 20170831

Stock Symbol: ACN (NYSE)

Profile: Accenture is a global professional services company that provides a range of solutions & services in consulting, strategy, digital, operations & technology. The company integrates business & technology to help their clients achieve optimal performance. Accenture serves clients in over 120 countries, & has 10 offices in Canada.

#### Executives:

Pierre Nanterre, Chair & CEO David P. Rowland, Chief Financial Officer Jo Deblaere, Chief Operating Officer Omar Abbosh, Chief Strategy Officer

Paul Daugherty, Chief Technology & Innovation Officer Amy Fuller, Chief Marketing & Communications Officer Chad T. Jerdee, Chief Compliance Officer & General Counsel Ellyn J. Shook, Chief Leadership & Human Resources Officer

Julie Sweet, CEO, North America

# Regional Offices:

Calgary

Sun Life Plaza #300, 140 - 4th Ave. SW Calgary, AB T2P 3N3 403-476-1510 Fax: 403-476-1511

Edmonton

#300, 10020 - 101A Ave. Edmonton, AB T5J 3G2 780-493-1000

Fax: 780-493-1010

Fredericton

495 Prospect St., #D Fredericton, NB E3B 9M4

Mississauga - City Centre Dr. #400, 33 City Centre Dr.

Mississauga, ON L5B 2N5

905-804-6600 Mississauga - Explorer Dr.

#200, 5450 Explorer Dr. Mississauga, ON L4W 5M1

416-641-5000

Fax: 416-641-5099

Montréal

#800, 1800, av McGill College Montréal, QC H3A 3J6 514-848-1648

Fax: 514-848-0785

3401 Schmon Pkwy.

Thorold, ON L2V 4Y6

Thorold

#1401, 145 King St. West Toronto, ON M5H 1J8 416-641-5220

Fax: 416-641-5651

Vancouver

#2075, 510 West Georgia St. Vancouver, BC V6B 0M3 604-646-5000

Fax: 604-646-5001

# Acxsys Corporation

Royal Bank Plaza, North Tower PO Box 45

#2400, 200 Bay St. Toronto, ON M5J 2J1

416-362-8550 Toll-Free Phone: 855-789-2979

info@interac.ca Social Media:

www.facebook.com/interac

twitter.com/interac

www.linkedin.com/company/ 1328202

Ownership: Joint shareholder venture between RBC, BMO, CIBC, TD, Scotiabank, Credit Union Central of Canada, National

Bank of Canada & Desjardins.

Year Founded: 1996

Profile: Acxsys Corporation was founded by the original architects of the Interac network. The company specializes in the development, operation & management of payment & other supplementary service opportunities. It provides services, staff & facilities needed to operate the Interac Association. Acxsys Corporation provides Interac Online, Interac e-Transfer, & various international services that allow Canadian cardholders

point-of-sale access at nearly 2 million U.S. retailers Executives:

Mark O'Connell, President & Chief Executive Officer, Interac Association & Acxsys Corporation

Affiliated Companies:

Interac Association

#### ADP Canada Co.

Fast Tower

3250 Bloor St. West, 16th Fl. Toronto, ON M8X 2X9

Toll-Free Phone: 866-489-2555

Social Media:

www.youtube.com/user/ADPCanadaEN

www.facebook.com/ADPCanada

twitter .com/adp\_cda

www.linkedin.com/company-beta/1463

Ownership: Division of ADP, LLC., New Jersey, USA. Profile: ADP offers payroll, time & attendance, reporting, performance management & HR expertise services to businesses. ADP Canada serves more than 35,000 businesses

**Executives:** 

John Ayala, President, ADP Canada

Branches:

Metrotower 11 #500, 4720 Kingsway

Burnaby, BC V5H 4N2 800-668-8441

Calgary

#100, 6025 - 11th St. SE

Calgary, AB T2H 2Z2 800-901-7402

Dartmouth

#22. 130 Eileen Stubbs Ave.

Dartmouth, NS B3B 2C4 800-668-8441

Edmonton

#102, 8616 - 51st Ave. NW Edmonton, AB T6E 6E6

888-901-7402

Mississauga 6200 Kenway Dr.

Mississauga, ON L5T 2N3 866-489-2555

Montréal

1100, boul René-Lévesque Montréal, QC H3B 4N4 800-363-6719

# AdvisorNet Communications Inc.

#300, 34334 Forrest Terrace Abbotsford, BC V2S 1G7

Toll-Free Phone: 866-853-2980

Toll-Free Fax: 866-870-4091

info@advisornet.ca

Other Contact Information: Sales Inquiries, E-mail: sales@advisornet.ca; Support Inquiries, E-mail:

support@advisornet.ca

Social Media:

www.facebook.com/advisornet

advisornet.ca Ownership: Private

Year Founded: 1996 Profile: AdvisorNet provides full-service online marketing services for financial advisors. The company creates & manages websites and e-newsletters.

Tony Richardson, President & Founder

#### Arcadia Solution Corp.

#1213, 91 Augusta Ave Toronto, ON M5T 2L2 289-818-7471

Fax: 289-818-7471

contact@mytaxexpress.com www.mytaxexpress.com

Ownership: Private

**Profile:** The company provides personal & corporate tax preparation software through their myTaxExpress product.

#### ASAPP Online Solutions Inc.

Toronto, ON

Social Media:

www.linkedin.com/company/asapp-online-solutions-inc.

www.asappbanking.com Ownership: Private Year Founded: 2015

**Profile:** ASAPP is a a full-service, omni-channel accout origination & loan decision solution for retail & small business banking. ASAPP's technology allows members to join a financial institution, open an account & get approved for a loan or line of credit. ASAPP's platform is available on mobile, tablet, laptop & desktop. In 2017, ASAPP partnered with Northern Credit Union to launch Northern's lendung platform. ASAPP has also partnered with Valeyo in late 2017 to incorporate Valeyo's insurance solutions into the ASAPP platform

# Batsch Group Inc.

#201, 10435 - 178 St. NW Edmonton, AB T5S 1R5 780-489-9911 Fax: 780-487-3401

Toll-Free Phone: 877-489-9911

ease@batschgroup.com www.batschgroup.com

Profile: The company manufactures the @EASE Fundraising Asset Management System software, designed to help charities & non-profits raise funds. Batsch also offers consulting services.

# BHOK IT Consulting

#325, 136-2446 Bank St Ottawa, ON K1V 1A8 contact@studiotax.com

Other Contact Information: Alt. E-mail: feedback@studiotax.com

www.facebook.com/StudioTax

studiotax.com Ownership: Private

Profile: The company provides personal tax preparation software through their StudioTax product.

# **BioConnect**

109 Atlantic Ave Toronto, ON M6K 1G1 Social Media:

instagram.com/bioconnectquest www.facebook.com/bioconnectquest

twitter.com/bioconnect www.linkedin.com/company/bioconnect www.bioconnect.com

Ownership: Private Year Founded: 2010